

Vancouver Top 5% Real Estate Performance 2012							
List Price- Sale Price Discount % (Median)							
(Attached and Detached Homes; excluding new)							
Company	Agent	Sales SFR >2 yrs D&A	DOM Median	DOM Average	Discount Median	Discount % Median	Expiries % of D&A
Coldwell Banker - Perra Realty	Kevin Perra	18	15	25	-\$4,400	-0.71%	68.2%
RE/MAX Select Properties	Dave Richardson	32	11	13	-\$12,000	-0.65%	40.3%
RE/MAX Select Properties	Paul Eviston	66	13	23	\$0	0.00%	16.7%
Sutton Grp-West Coast Realty	Sean Chiarella PREC*	15	5	15	\$0	0.00%	31.8%
Macdonald Realty Ltd.	Tina Slater PREC*	23	8	29	\$950	0.10%	28.6%
Dexter Associates Realty	Lisa MacIntosh PREC*	20	11	20	\$3,000	0.31%	25.8%
Sutton Grp-West Coast (Brdwy)	Gina Rossi PREC*	15	11	22	\$1,000	0.42%	36.0%
RE/MAX David Campbell Realty	David J. Campbell	20	7	15	\$3,250	0.52%	35.5%
Royal LePage City Centre	Michael A. Wilcox PRE	15	13	17	\$2,500	0.60%	40.0%
RE/MAX City Realty	Terry Eng PREC*	45	15	24	\$5,000	0.70%	37.8%
Sutton Grp-West Coast (Brdwy)	Steve Gillespie PREC*	15	6	23	\$4,000	0.80%	52.6%
RE/Max Metro Realty	Ruth Chuang PREC*	53	7	14	\$4,000	0.84%	40.4%
RE/MAX Select Properties	Gabe Bandel PREC*	22	12	17	\$7,450	0.85%	63.8%
Sotheby's Int'l Rlty Can(NVan)	Clive Benjafield	25	16	21	\$9,500	0.87%	60.3%
Centre Pacific Pro. Mkg. Corp.	Colin Chin	12	13	41	\$3,300	0.96%	36.8%
RE/MAX Real Estate Services	Sayo Nickerson PREC*	37	7	15	\$4,900	0.99%	38.7%
Royal LePage Westside	Duncan Brown	15	13	21	\$9,900	1.00%	42.3%
RE/MAX Crest Westside (VanBch)	Michael J. Dowling	13	7	12	\$4,000	1.08%	54.8%
RE/MAX Real Estate Services	Jeff Benna	15	15	24	\$4,900	1.08%	28.6%
RE/MAX Crest Westside (VanW7)	Rob Zwick PREC*	10	7	9	\$4,400	1.10%	54.2%
Macdonald Realty Ltd (Coq)	Taryn Aragon	16	16	24	\$5,950	1.12%	48.5%
VancouverHomes.TV Realty	Tom R. Everett	13	10	28	\$2,900	1.21%	42.2%
RE/MAX Crest Realty Westside	Marion J. Patrick PREC	15	10	39	\$5,000	1.23%	42.9%
Prudential Sussex Realty	Jasmine Botto PREC*	21	16	22	\$10,000	1.28%	61.8%
Sutton Grp West Coast (Van49)	Norman Chan PREC*	14	29	43	\$12,944	1.30%	48.1%
Dexter Associates Realty	Carole Lieberman PRE	23	11	22	\$5,900	1.39%	30.3%
Prudential Sussex Realty(WVVan)	Patrick J. O'Donnell PR	21	15	23	\$10,000	1.39%	44.7%
Prudential Sussex Realty(WVVan)	Julie K. Miller PREC*	18	14	22	\$6,000	1.41%	17.4%
Royal LePage Westside	Sebastian Albrecht PR	14	16	18	\$4,950	1.45%	54.8%
RE/MAX Crest Realty	Ralph L. Maglieri	23	5	13	\$9,000	1.48%	46.0%
RE/MAX Crest Realty (NVan)	Laura S. Clarke	20	8	20	\$12,900	1.49%	31.0%
One Percent Realty Ltd.	Barbara A. Fleisher	24	24	32	\$9,150	1.53%	48.9%
Macdonald Realty Ltd (NVan)	Calvin Pye	10	19	33	\$4,950	1.54%	23.1%
Keller Williams Elite Realty	Juliana Vallee	49	17	46	\$10,000	1.56%	57.8%
Royal LePage Northshore	Monet Tyler PREC*	28	18	40	\$7,625	1.58%	54.5%
RE/MAX Real Estate Services	Jennifer Hill	13	18	23	\$6,000	1.58%	67.4%
Rennie & Associates Realty	Salina Kai PREC*	15	19	24	\$9,000	1.59%	23.8%
Sutton Grp-West Coast (Brdwy)	Jessica Chen PREC*	15	18	26	\$10,000	1.61%	45.5%
Prudential Sussex-Iain Edmonds	Iain Edmonds	23	10	24	\$9,900	1.63%	34.3%
Royal LePage Coronation West	Brent J. Brown	10	16	29	\$8,450	1.63%	39.1%
Blu Living	Tracy Uchida PREC*	12	27	31	\$8,500	1.64%	7.1%
RE/MAX All Points Realty PTMdy	Candace M. Cappellar	19	13	22	\$7,400	1.70%	26.9%
RE/MAX Crest Realty (NVan)	Rob Montgomerie	28	13	27	\$12,450	1.74%	54.8%
RE/MAX Crest Realty Westside	Garrett Robinson PREC	19	15	18	\$5,000	1.74%	45.7%
RE/MAX Progroup Realty	Aileen Nuguer PREC*	21	19	41	\$11,900	1.77%	79.5%
Royal LePage Coronation West	Leah L. Baynes-Bettge	19	24	30	\$8,000	1.79%	76.9%
RE/MAX LifeStyles Realty	Jan Hickman	15	18	20	\$7,900	1.80%	51.6%
RE/MAX Sabre Realty Group	Philip Haig	53	15	32	\$9,900	1.80%	36.6%
RE/MAX Crest Realty	Jim Williamson PREC*	15	21	35	\$13,000	1.83%	31.8%
Coldwell Banker City Centre	Douglas Sou PREC*	22	33	40	\$7,900	1.84%	75.8%
RE/MAX Real Estate Services	Robert N. Crowe PREC	26	23	39	\$8,500	1.84%	73.1%
RE/MAX Crest Westside (VanW7)	Ben Chimes PREC*	11	24	27	\$10,000	1.85%	53.3%
Royal LePage Westside	David Scarr	13	22	43	\$9,400	1.86%	48.0%
Royal LePage - Brookside Rlty.	Trevor L. Tache	10	28	34	\$9,394	1.93%	67.7%
One Percent Realty Ltd.	Douglas Wallace	15	12	24	\$10,000	1.93%	52.9%
RE/MAX Crest Westside (VanW7)	Gary Serra	18	14	22	\$7,150	1.93%	31.0%
Coldwell Banker - Love Realty	Derek Love PREC*	14	9	19	\$6,150	1.94%	63.1%
Park Georgia Realty Ltd.(Coq)	Rod Hayes PREC*	14	11	29	\$10,850	1.95%	51.7%
Keller Williams Elite Realty	Joy Bagga	17	28	53	\$8,888	1.96%	63.0%
RE/MAX All Points Realty Grp.	Jeff Pennington	13	13	28	\$8,888	1.98%	52.2%
Prudential Sussex Rlty-G.Born	Gary Born	13	12	21	\$10,000	1.98%	6.7%
RE/MAX Sabre Realty Group	Don Butt	13	33	40	\$9,900	1.98%	51.9%
Keller Williams Elite (MplRd)	Julia E. Perrie	14	39	53	\$8,000	2.00%	68.1%
RE/MAX Advantage Realty	Gerard Major PREC*	33	18	27	\$4,900	2.00%	40.4%
RE/MAX Central	James P. Hampton PRE	20	26	35	\$8,400	2.04%	28.6%
RE/MAX Westcoast	Michael Tanlimco	11	14	28	\$8,000	2.04%	38.9%
RE/MAX All Points Realty Grp.	Wayne M. Dick	22	22	34	\$11,050	2.04%	70.7%
Sotheby's Int'l Rlty Can (Van)	Jeff Fitzpatrick PREC*	16	20	27	\$11,000	2.05%	44.8%
Royal LePage Coronation West	Adrian V. Vekic	12	26	31	\$6,900	2.07%	55.6%
RE/MAX Advantage Realty	Donna Tays	20	11	29	\$8,400	2.07%	47.4%
Macdonald Realty Ltd.	Clair Rockel	34	20	32	\$15,250	2.09%	47.7%
Dexter Associates Realty	Chris Spotzl	10	14	24	\$8,650	2.10%	61.5%
TRG-The Residential Group Rlty	J. Paul Toffoli	12	19	29	\$10,138	2.19%	48.0%
Macdonald Realty Ltd.	Greg Wong	15	15	31	\$29,000	2.19%	66.0%
RE/MAX Select Properties	Patrick Weeks PREC*	20	13	27	\$10,450	2.20%	23.1%
Sutton Grp-West Coast (Brdwy)	Sharon deLisser	12	17	26	\$9,950	2.22%	40.0%
RE/MAX Rossetti Realty	Tony Rossetti	35	12	31	\$18,000	2.22%	42.3%
Macdonald Realty Ltd.	Keith E. Roy	18	14	16	\$9,500	2.24%	55.8%
Assist2Sell Buyers & Sellers	Sandy Longridge	18	21	31	\$7,900	2.24%	18.2%
RE/MAX Sabre Realty Group	Brenda P. Cheng	21	19	31	\$14,900	2.25%	36.4%
Sutton Grp-West Coast Realty	Darcy McClary	18	14	26	\$11,500	2.25%	18.2%
RE/MAX All Points Realty Grp.	Leo Bruneau	34	23	36	\$10,000	2.26%	32.0%
Century 21 In Town Realty	Michael Stewart PREC	9	18	23	\$10,000	2.28%	29.4%
Royal LePage City Centre	William Pratt	24	8	14	\$10,000	2.30%	73.6%
Sutton Grp-West Coast Realty	Judy Killen PREC*	15	28	32	\$12,000	2.30%	60.5%
Royal LePage - Brookside Rlty.	Rick Medhurst	12	41	68	\$9,800	2.30%	20.0%
Sutton Grp-West Coast Realty	James Garbutt PREC*	25	22	33	\$10,000	2.33%	40.5%
RE/MAX Dodi Thorhaug Realty	Dodi Thorhaug	21	38	57	\$11,000	2.34%	45.6%
Sutton Centre Realty	Eddie T. Yan	39	19	36	\$13,000	2.34%	58.0%
RE/MAX Crest Realty	Trevor W. Inglis	16	26	34	\$13,500	2.36%	42.9%
RE/MAX Advantage Realty	Becci Dewinietz	12	12	30	\$8,900	2.37%	29.4%
RE/MAX 2000 Realty	Gary Shepherd - PREC	20	21	35	\$6,250	2.38%	66.7%
Sutton Grp-West Coast (w.blvd)	Tennyson R. Haughton	13	17	33	\$9,000	2.38%	58.8%
Macdonald Realty Ltd.	Murphy Costello	11	20	34	\$30,323	2.38%	26.7%
Rennie & Associates Realty	Reggie Tanzola PREC*	10	47	56	\$10,950	2.38%	50.0%
RE/MAX Crest Realty	Terri H. Smith	12	15	35	\$10,950	2.39%	29.4%
RE/MAX Crest Realty	Joe L. Campbell PREC*	17	38	49	\$19,100	2.40%	19.0%
One Percent Realty Ltd.	John Carlson	25	38	44	\$13,900	2.40%	41.9%
RE/MAX Select Properties	Andrea Kavanagh PRE	33	12	26	\$28,000	2.41%	66.3%
Century 21 In Town Realty	Liz Carney	12	26	41	\$7,450	2.42%	35.0%
RE/MAX Westcoast	Patsy Hui	36	19	30	\$18,000	2.44%	70.5%
Sutton Grp-West Coast (Brdwy)	Rick Stonehouse PREC	24	23	32	\$12,556	2.45%	48.9%
RE/MAX Crest Realty	Brian Rybchinsky PREC	13	28	39	\$21,900	2.45%	27.6%
Royal LePage - Brookside Rlty.	Don Pearce	22	32	48	\$14,950	2.46%	31.3%
Royal Pacific Rlty. (Kingsway)	Juliana K.F. Ho	13	57	56	\$20,000	2.47%	36.4%
RE/MAX Sabre Realty Group	Gregory S. Thornton	21	14	19	\$7,900	2.47%	48.8%
Sutton Grp - 1st West Realty	Scott Clarke PREC*	15	18	39	\$9,900	2.48%	21.1%
RE/MAX Sabre Realty Group	Ivy Lim	17	35	48	\$17,000	2.48%	41.4%
Sutton Grp-West Coast Realty	Stephen P. Burke	34	12	22	\$11,950	2.50%	70.0%
Dexter Associates Realty	Marty Pospisich	44	11	20	\$18,000	2.51%	27.4%
Sutton Grp-West Coast Realty	Natalie E. Pavlakovic	12	9	17	\$9,500	2.54%	29.4%
RE/MAX Results Realty (MplRd)	Laurissa Rasmus	13	58	54	\$6,900	2.54%	43.5%
RE/MAX Crest Realty Westside	Sylvia Fierro PREC*	12	11	21	\$12,500	2.59%	68.3%
Royal LePage - Brookside Rlty.	Sarah E. Eales	14	28	42	\$8,300	2.59%	36.4%
RE/MAX Masters Realty	Don Eilers	14	17	35	\$48,000	2.60%	44.4%
Prudential Sterling Realty	Carole A. Shaw	17	10	45	\$13,000	2.61%	30.8%
RE/MAX Select Properties	Vicor Y. Kwan PREC*	16	19	45	\$69,600	2.62%	23.8%
One Percent Realty Ltd.	Raj Bud	10	50	52	\$7,950	2.66%	45.5%
Coldwell Banker - Love Realty	Carsten Love PREC*	14	9	40	\$10,500	2.66%	30.0%
RE/MAX Westcoast	Lynn Sakai-Boden PRE	19	25	35	\$18,000	2.67%	49.1%
Royal LePage Coronation West	Jeff Golding	43	23	36	\$9,900	2.68%	31.3%
Sutton Grp-West Coast (Brdwy)	Ann Lok	16	28	51	\$16,000	2.68%	50.0%
RE/MAX LifeStyles Realty	Justin Hennessey	11	29	39	\$14,900	2.69%	62.2%
RE/MAX Crest Realty Westside	Katayoon Webb	12	38	39	\$9,500	2.69%	25.0%
One Percent Realty Ltd.	Robert (Quinn) Lee PR	31	29	40	\$13,900	2.70%	41.5%
Royal LePage Coronation West	Brian Lamb	21	41	45	\$11,900	2.71%	37.1%
Prudential Sussex Realty	Marc Haslam PREC*	13	15	26	\$9,900	2.73%	53.6%
RE/MAX Sabre Realty Group	Scott W. Johnson	29	30	35	\$13,900	2.74%	23.7%
RE/MAX Central [BbyHst]	Jim K. Young PREC*	15	11	24	\$11,500	2.76%	68.5%
RE/MAX All Points Realty Grp.	Sheila Francis	47	26	36	\$9,900	2.81%	44.3%
Coldwell Banker Tri-Tel Realty	Jeff Bright	19	26	45	\$9,800	2.81%	25.9%
RE/MAX Select Realty	Karel Palla PREC*	17	21	32	\$14,900	2.83%	41.4%
Sutton Grp-West Coast (Brdwy)	Mario Felicella	17	13	30	\$28,000	2.86%	56.4%
RE/MAX Central	Theodora Gannon PRE	16	10	21	\$12,500	2.87%	48.4%
TAC Real Estate Corp.	Chris Lotoski	10	65	83	\$45,500	2.89%	9.1%
Royal LePage Westside	Michael A. Lepore	16	27	37	\$9,350	2.89%	11.1%
RE/MAX Crest Westside (VanW7)	Scott W. Warren	19	14	41	\$10,000	2.89%	42.4%
RE/MAX Advantage Realty	Steve R. Kasper	14	31	36	\$10,950	2.89%	64.3%
Sutton Grp-West Coast Realty	Mohamed Abdulla	11	31	33	\$12,800	2.89%	35.3%
Dexter Associates Realty Van2	Kuo Chang (Derek) Su	13	16	20	\$9,000	2.90%	68.3%
Macdonald Realty Westmar	Raymond T.Y. Choy PR	13	49	51	\$18,000	2.91%	63.4%
Sotheby's Int'l Realty Canada	Julia Lau PREC*	39	20	48	\$40,000	2.91%	74.3%
RE/MAX Crest Realty	Helen Grant	11	8	44	\$12,000	2.92%	40.0%
RE/MAX All Points Realty Grp.	Deborah L. Christie	20	51	49	\$9,950	2.94%	31.0%
Prudential Sterling Realty	Gordox Ford	22	14	26	\$20,950	2.94%	21.4%
RE/MAX Crest Realty Westside	Adriaan Schipper	22	27	31	\$11,200	2.95%	50.0%
Coldwell Banker Westburn Rlty.	Keenan Neilly PREC*	19	22	32	\$8,100	2.95%	65.5%
RE/MAX Crest Realty	Kasha Riddle PREC*	17	10	26	\$16,000	2.97%	41.9%
Macdonald Realty Ltd. (Van)	Morgan Browne PREC	11	38	33	\$20,800	2.98%	38.9%
RE/MAX Central [BbyHst]	Joe Sorrenti PREC*	19	17	37	\$11,000	2.99%	32.1%
RE/MAX Central [BbyHst]	Jason Yoo	10	25	45	\$11,700	3.00%	55.6%
RE/MAX Advantage Realty	Dave Vallee PREC*	76	22	33	\$19,900	3.00%	43.3%
onflatfee.ca	Mayur Arora	30	39	77	\$17,950	3.01%	21.1%
Sutton Grp-West Coast Realty	Cherif Malak	13	24	38	\$12,900	3.01%	53.6%
Prudential Sterling Realty	Peter A. Gain	23	25	44	\$9,900	3.01%	43.2%
RE/MAX Progroup Realty	Fraser W. Elliott PREC	68	56	66	\$15,900	3.02%	40.0%
RE/MAX Sabre Realty Group	Steve Marshall	16	24	31	\$10,950	3.04%	59.0%
RE/MAX Progroup Realty (Del)	Christina Watts	31	19	79	\$29,000	3.04%	55.4%
RE/MAX Central [BbyHst]	Ken Johnston	14	15	30	\$16,400	3.05%	58.8%
Sutton Group - Seafair Realty	Scott D. Walker PREC*	21	34	51	\$21,500	3.05%	48.6%
RE/MAX LifeStyles Realty	Art Neufeld PREC*	19	35	44	\$12,000	3.06%	46.2%
Royal LePage - Brookside Rlty.	Randy DeLair	21	29	47	\$12,900	3.07%	56.8%
RE/MAX Select Properties	Laurie MacDonnell	12	19	33	\$17,800	3.07%	7.7%
Prudential Sussex Realty(WVVan)	Mark G. Pelesh	15	15	28	\$25,000	3.09%	16.7%