

Vancouver Top 5% Real Estate Performance 2012							
Days On Market (DOM) (Average)							
(Attached and Detached Homes; excluding new)							
Company	Agent	Sales SFR >2 yrs D&A	DOM Median	DOM Average	Discount Median	Discount %	% of D&A
RE/MAX Crest Westside (VanW7)	Rob Zwick PREC*	13	7	9	\$4,400	1.10%	54.2%
RE/MAX Crest Westside (VanBch)	Michael J. Dowling	10	7	12	\$4,000	1.08%	54.8%
RE/MAX Select Properties	Dave Richardson	32	11	13	-\$12,000	-0.65%	40.3%
RE/MAX Crest Realty	Ralph L. Maglieri	23	5	13	\$9,000	1.48%	46.0%
Royal Metro Realty	Ruth Chuang PREC*	53	7	14	\$4,000	0.84%	40.4%
Royal LePage City Centre	William Pratt	9	8	14	\$10,000	2.30%	73.6%
Sutton Grp-West Coast Realty	Sean Chiarella PREC*	15	5	15	\$50	0.00%	31.8%
RE/MAX David Campbell Realty	David J. Campbell	17	7	15	\$3,250	0.52%	35.5%
RE/MAX Real Estate Services	Sayo Nickerson PREC*	30	7	15	\$4,900	0.99%	38.7%
Macdonald Realty Ltd.	Keith E. Roy	18	14	16	\$9,500	2.24%	55.8%
Sutton Grp-West Coast Realty	Natalie E. Pavlakovic	12	9	17	\$9,500	2.54%	29.4%
Royal LePage City Centre	Michael A. Wilcox PREC*	15	13	17	\$2,500	0.60%	40.0%
RE/MAX Select Properties	Gabe Bandel PREC*	22	12	17	\$7,450	0.85%	63.8%
Royal LePage Westside	Stephanie Albrecht PREC*	14	16	18	\$4,950	1.45%	54.8%
RE/MAX Crest Realty Westside	Garrett Robinson PREC*	19	15	18	\$5,000	1.74%	45.7%
RE/MAX Sabre Realty Group	Gregory S. Thornton	21	14	19	\$7,900	2.47%	48.8%
Park Georgia Realty Ltd.(Coq)	Rod Hayes PREC*	14	9	19	\$10,850	1.95%	51.7%
Dexter Associates Realty	Lisa MacIntosh PREC*	23	11	20	\$3,000	0.31%	25.8%
RE/MAX LifeStyles Realty	Jan Hickman	15	8	20	\$7,900	1.80%	51.6%
RE/MAX Crest Realty (NVan)	Laura S. Clarke	20	18	20	\$12,900	1.49%	31.0%
Dexter Associates Realty	Marty Pospischil	44	11	20	\$18,000	2.51%	27.4%
Dexter Associates Realty Van2	Kuo Chang (Derek) Su	13	16	20	\$9,000	2.90%	68.3%
Prudential Sussex Ry-Al Sutton	Al Sutton	18	10	21	\$10,400	3.24%	40.0%
RE/MAX Central	Theodora Gannon PREC*	16	10	21	\$12,500	2.87%	48.4%
RE/MAX Crest Realty Westside	Sylvia Fierro PREC*	12	11	21	\$12,500	2.59%	68.3%
Prudential Sussex Rlty-G.Born	Gary Born	13	12	21	\$10,000	1.98%	6.7%
Sotheby's Int'l Rlty Can(NVan)	Clive Benjafeld	25	16	21	\$9,500	0.87%	60.3%
Royal LePage Westside	Duncan Brown	15	13	21	\$9,900	1.00%	42.3%
Sutton Grp-West Coast (Brdwy)	Gina Rossi PREC*	15	11	22	\$1,000	0.42%	31.0%
RE/MAX Crest Westside (VanW7)	Gary Serra	18	14	22	\$7,150	1.93%	36.0%
RE/MAX All Points Realty PTMdy	Candace M. Cappellar	19	13	22	\$7,400	1.70%	26.9%
Prudential Sussex Realty	Jasmine Botto PREC*	21	16	22	\$10,000	1.28%	61.8%
Sutton Grp-West Coast Realty	Stephen P. Burke	34	12	22	\$11,950	2.50%	70.0%
Prudential Sussex Realty(WVan)	Julie K. Miller PREC*	18	14	22	\$6,000	1.41%	17.4%
Coldwell Banker - Love Realty	Derek Love PREC*	14	11	22	\$6,150	1.94%	63.1%
Dexter Associates Realty	Carole Lieberman PREC*	23	11	22	\$5,900	1.39%	30.3%
RE/MAX Real Estate Services	Jennifer Hill	13	18	23	\$6,000	1.58%	67.4%
Sutton Grp-West Coast (Brdwy)	Steve Gillespie PREC*	15	6	23	\$4,000	0.80%	52.6%
Century 21 In Town Realty	Michael Stewart PREC*	24	18	23	\$10,000	2.28%	29.4%
Prudential Sussex Realty(WVan)	Patrick J. O'Donnell PREC*	21	15	23	\$10,000	1.39%	44.7%
RE/MAX Select Properties	Paul Eviston	66	13	23	\$50	0.00%	16.7%
Macdonald Realty Ltd (Coq)	Taryn Aragon	16	16	24	\$5,950	1.12%	48.5%
RE/MAX City Realty	Terry Eng PREC*	45	15	24	\$5,000	0.70%	37.8%
Prudential Sussex-Iain Edmonds	Iain Edmonds	23	10	24	\$9,900	1.63%	34.3%
Rennie & Associates Realty	Salina Kai PREC*	15	19	24	\$9,000	1.59%	23.8%
One Percent Realty (Del)	Jim K. Young PREC*	15	11	24	\$11,500	2.76%	62.9%
RE/MAX Advantage Realty	Douglas Wallace	15	12	24	\$10,000	1.93%	58.5%
Dexter Associates Realty	Chris Spotzl	10	14	24	\$8,650	2.10%	61.5%
RE/MAX Real Estate Services	Jeff Benna	15	15	24	\$4,900	1.08%	28.6%
Century 21 In Town Realty	Charles Bilash PREC*	14	19	25	\$32,000	3.64%	48.9%
Coldwell Banker - Perra Realty	Kevin Perra	18	15	25	-\$4,400	-0.71%	68.2%
RE/MAX Crest Westside (VanW7)	Joseph G. Leong PREC*	14	23	25	\$20,500	3.70%	53.3%
Sutton Grp-West Coast Realty	Darcy McClary	18	14	26	\$10,500	2.25%	18.2%
Sutton Grp-West Coast (w.blvd)	Peter M. Saito	13	13	26	\$92,000	5.08%	43.5%
Sutton Grp-West Coast (Brdwy)	Jessica Chen PREC*	15	18	26	\$10,000	1.61%	45.5%
Prudential Sussex Realty	Marc Haslam PREC*	13	15	26	\$9,900	2.73%	53.6%
Sutton Grp-West Coast (Brdwy)	Sharon deLisser	12	17	26	\$9,950	2.22%	40.0%
RE/MAX Crest Realty	Kasha Riddle PREC*	17	10	26	\$16,000	2.97%	41.9%
RE/MAX Select Properties	Andrea Kavanagh PREC*	33	12	26	\$28,000	2.41%	66.3%
Prudential Sterling Realty	Gordon Axford	22	14	26	\$20,950	2.94%	21.4%
Bel-Air Realty Group Ltd.	Gino L. Muoio PREC*	21	17	26	\$19,000	4.18%	61.8%
RE/MAX Select Properties	Patrick Weeks PREC*	20	13	27	\$10,450	2.20%	23.1%
Sotheby's Int'l Rlty Can (Van)	Jeff Fitzpatrick PREC*	16	20	27	\$11,000	2.05%	44.8%
RE/MAX Crest Westside (VanW7)	Ben Chimes PREC*	11	23	27	\$10,000	1.85%	53.3%
RE/MAX Crest Realty (NVan)	Rob Montgomerie	28	18	27	\$12,450	1.74%	54.8%
RE/MAX Sabre Realty Group	Alan C. Eagleton	17	13	27	\$19,900	3.98%	60.8%
RE/MAX Advantage Realty	Gerard Major PREC*	33	14	27	\$4,900	2.00%	40.4%
RE/MAX Crest Realty Westside	Mark Hammer	14	27	27	\$13,500	3.26%	12.5%
VancouverHomes.TV Realty	Tom R. Everitt	13	10	28	\$2,900	1.21%	42.2%
RE/MAX Real Estate Services	Rob Britch	14	16	28	\$19,650	3.23%	41.7%
Prudential Sussex Realty(WVan)	Mark G. Pelesh	15	15	28	\$25,000	3.09%	16.7%
RE/MAX All Points Realty Grp.	Jeff Pennington	13	13	28	\$8,888	1.98%	52.3%
RE/MAX Westcoast	Michael Tanilmo	11	14	28	\$8,000	2.04%	38.3%
Macdonald Realty Ltd.	Tim Slater PREC*	20	8	29	\$950	0.10%	28.6%
TRG-The Residential Group Rlty	J. Paul Toffoli	12	19	29	\$10,138	2.19%	48.0%
RE/MAX Advantage Realty	Donna Tays	20	11	29	\$8,400	2.07%	47.4%
Macdonald Realty Westmar	Julie J. Wei PREC*	18	19	29	\$19,500	3.20%	51.4%
WESTSIDE Tom Gradecak Realty	Tom Gradecak	49	21	29	\$128,000	4.61%	40.9%
Royal LePage Coronation West	Brent J. Brown	14	16	29	\$8,450	1.63%	39.1%
RE/MAX Westcoast	Patsy Hui	36	19	30	\$18,000	2.44%	70.5%
Royal LePage Coronation West	Leah L. Baynes-Betteg	19	24	30	\$8,000	1.79%	76.9%
Sutton Grp West Coast (Van49)	Dan Stefan	15	22	30	\$40,000	7.70%	31.8%
RE/MAX Central [BbyHst]	Ken Johnston	14	15	30	\$16,400	3.05%	58.8%
RE/MAX Advantage Realty	Becci Dewinetz	12	12	30	\$8,900	2.37%	29.4%
Sutton Grp-West Coast (Brdwy)	Mario Felicella	11	13	30	\$28,000	2.86%	56.4%
Sutton Grp-West Coast Realty	John Ly	11	20	30	\$14,000	3.12%	26.7%
RE/MAX City Realty	Charlie Kierns	6	20	31	\$14,450	4.27%	70.0%
RE/MAX Sabre Realty Group	Steve Marshall	16	24	31	\$10,950	3.04%	59.0%
RE/MAX Stuart Bonner	Stuart Bonner	16	25	31	\$59,000	3.91%	54.3%
Assist2Sell Buyers & Sellers	Sandy Longridge	18	21	31	\$7,900	2.24%	18.2%
SRS Westside Realty	Sam Bagry	15	23	31	\$22,000	3.20%	37.5%
RE/MAX Sabre Realty Group	Brenda P. Cheng	21	19	31	\$14,900	2.25%	36.4%
Sutton Grp-West Coast (Brdwy)	Steve Triantafyllou PREC*	15	28	31	\$17,000	3.62%	28.6%
RE/MAX Real Estate Services	Ian Holt	15	20	31	\$14,000	3.51%	44.4%
RE/MAX Central	Sophia Gee	18	11	31	\$17,450	3.48%	37.5%
Macdonald Realty Ltd.	Greg Wong	15	15	31	\$29,000	2.19%	66.0%
RE/MAX Andrew Hasman	Andrew M. Hasman	28	20	31	\$49,000	4.05%	47.2%
RE/MAX Crest Realty Westside	Adrian Schipper	22	27	31	\$11,200	2.95%	50.0%
Royal LePage Coronation West	Adrian V. Vekic	12	26	31	\$6,900	2.07%	55.6%
RE/MAX Rossetti Realty	Tony Rossetti	35	12	31	\$18,000	2.22%	42.3%
Blu Living	Tracy Uchida PREC*	12	27	31	\$8,500	1.64%	7.1%
One Percent Realty Ltd.	Barbara A. Flesher	24	24	32	\$9,150	1.53%	48.9%
Century 21 In Town Realty	Shaun E. Kimmins	10	21	32	\$31,500	3.73%	58.3%
Royal LePage Westside	Kiane Birk	11	17	32	\$13,000	4.07%	48.0%
Coldwell Banker Westburn Rlty.	Deenan Heilly PREC*	19	22	32	\$8,100	2.95%	65.5%
RE/MAX Sabre Realty Group	Phillip Haig	53	15	32	\$9,900	1.80%	36.6%
Sutton Grp-West Coast (Brdwy)	Rick Stonehouse PREC*	24	23	32	\$12,550	2.45%	48.9%
Macdonald Realty Ltd.	Clair Rockel	34	20	32	\$15,250	2.09%	47.7%
RE/MAX Select Realty	Karel Palla PREC*	17	21	32	\$14,900	2.83%	41.4%
RE/MAX Ken Leong	Ken Leong	19	24	32	\$24,000	3.23%	34.5%
Sutton Grp-West Coast Realty	Judy Killeen PREC*	15	28	32	\$12,000	2.30%	60.5%
Sutton Group - Seafair Realty	Kathy Xu PREC*	12	31	32	\$40,000	4.95%	42.9%
RE/MAX Advantage Realty	Dave Vallee PREC*	76	22	33	\$12,900	3.00%	43.3%
Sotheby's Int'l Rlty Can (Van)	Gregg T. Baker	16	28	33	\$42,000	4.13%	37.0%
Macdonald Realty Ltd. (Van)	Morgan Browne PREC*	11	38	33	\$20,800	2.98%	38.9%
Macdonald Realty Ltd (NVan)	Calvin Pye	10	19	33	\$4,950	1.54%	23.1%
Dexter Associates Realty	Sheila O'Brien PREC*	23	16	33	\$30,000	5.54%	25.0%
Sutton Grp-West Coast Realty	James Garbutt PREC*	25	22	33	\$10,000	2.33%	40.5%
RE/MAX Select Properties	Laurie MacDonell	11	19	33	\$17,800	3.07%	7.7%
Sutton Grp-West Coast Realty	Mohamed Abdulla	12	31	33	\$12,800	2.89%	35.3%
Macdonald Realty Westmar	Steve Buchsbaum	18	20	33	\$18,000	3.26%	41.9%
Sutton Grp-West Coast (w.blvd)	Tennyson R. Haughton	13	17	33	\$9,000	2.38%	58.8%
Prud. Sussex Rlty-John Jennings	John Jennings	30	25	33	\$84,750	5.79%	59.2%
Macdonald Realty Ltd.	Murphy Costello	11	20	34	\$30,323	2.38%	26.7%
Rennie & Associates Realty	Danny Chow PREC*	23	17	34	\$20,900	3.96%	43.9%
RE/MAX Crest Realty	Trevor W. Inglis	16	26	34	\$13,500	2.36%	42.9%
RE/MAX Advantage Realty	Roland Kaulfuss PREC*	22	23	34	\$21,050	3.45%	18.5%
Royal LePage - Brookside Rlty.	Trevor L. Tache	10	28	34	\$9,394	1.93%	67.7%
RE/MAX Select Properties	Brian W. Roche	16	24	34	\$93,000	4.39%	48.5%
Prudential Sussex Realty	Lance Phillips PREC*	33	19	34	\$25,000	3.12%	48.5%
RE/MAX All Points Realty PTMdy	Elaine Benson	23	21	34	\$15,000	3.10%	59.4%
RE/MAX All Points Realty Grp.	Wayne M. Dick	22	22	34	\$11,050	2.04%	70.7%
RE/MAX Austin Kay Realty	Austin Kay	85	26	35	\$21,400	4.53%	59.7%
RE/MAX LifeStyles Realty	Terri H. Smith	12	15	35	\$10,950	2.39%	23.4%
Re/Max City Realty (Abbott)	Thomas J. Park	11	30	35	\$22,200	3.43%	42.1%
RE/MAX Masters Realty	Don Eilers	14	17	35	\$48,000	2.60%	44.4%
RE/MAX Crest Realty	Jim Williamson PREC*	15	21	35	\$13,000	1.83%	31.8%
RE/MAX Westcoast	Lynn Sakai-Boden PREC*	19	25	35	\$18,000	2.67%	49.1%
RE/MAX Central	James P. Hampton PREC*	20	26	35	\$8,400	2.04%	28.6%
Macdonald Realty Ltd.	Patricia Houlihan PREC*	24	28	35	\$44,350	4.85%	36.8%
RE/MAX 2000 Realty	Gary Shepherd - PREC*	20	21	35	\$6,250	2.38%	66.7%
RE/MAX Masters Realty	Edith Chan PREC*	29	19	35	\$181,500	7.41%	43.8%
RE/MAX Sabre Realty Group	Scott W. Johnson	24	30	35	\$13,900	2.74%	23.7%
Sutton Centre Realty	Eddie T. Yan	29	19	36	\$13,000	2.34%	58.0%
RE/MAX All Points Realty Grp.	Leo Bruneau	34	23	36	\$10,000	2.26%	32.0%
RE/MAX All Points Realty Grp.	Sheila Francis	47	26	36	\$9,900	2.81%	44.3%
Royal LePage Coronation West	Jeff Golding	43	20	36	\$9,900	2.68%	31.3%
Sotheby's Int'l Rlty Canada	Jason Jennings PREC*	17	23	36	\$70,000	4.53%	32.0%
RE/MAX Advantage Realty	Steve R. Kasper	14	31	36	\$10,950	2.89%	67.4%
RE/MAX Advantage Realty	Mick McLenan	16	32	37	\$18,700	5.44%	75.4%
RE/MAX Central [BbyHst]	Joe Sorrenti PREC*	19	17	37	\$11,000	2.99%	32.1%
RE/MAX Select Properties	Dale F. McGauran	11	18	37	\$13,000	3.30%	21.4%
Royal LePage Coronation West	Cindy E. Gering	25	34	37	\$10,000	3.13%	50.9%
RE/MAX City Realty	Lester Lin	21	28	37	\$25,500	4.25%	53.2%
RE/MAX Crest Westside (VanW7)	Bret Schillebeeckx PREC*	13	23	37	\$8,950	3.12%	29.4%
Park Georgia Realty (NWest)	Derrick S. Thornhill	13	21	37	\$23,888	3.11%	18.8%
Royal LePage Realty	Michael A. Lepore	16	37	37	\$9,350	2.89%	11.1%
Sutton Grp-West Coast (Brdwy)	Joe Chan	21	32	37	\$15,000	3.73%	38.2%
Royal LePage Coronation West	Hafez Tanju PREC*	13	20	37	\$13,800	3.27%	40.9%
RE/MAX Westcoast	Lynda L. Terborg PREC*	37	29	37	\$21,800	3.23%	47.1%
RE/MAX Real Estate Services	Robert A. Bracken	12	32	38	\$56,500	5.38%	68.4%
Sutton Grp-West Coast							