

Vancouver Top 5% Real Estate Performance 2012								
Company								
(Attached and Detached excluding new)								
Company	Agent	Sales SFR >2 yrs D&A	DOM Median	DOM Average	Discount Median	Discount Median*	Expiries % of D&A	
Angell Hasman & Assoc.Rlty.Ltd	Karim Bhatia	18	48	59	\$52,000	4.84%	41.99%	
Angell Hasman & Assoc.Rlty.Ltd	Clarence Debelles	13	66	63	\$200,000	6.94%	35.0%	
Angell Hasman (E.Christiansen)	Eric Christiansen	38	36	54	\$70,500	4.01%	50.0%	
Angell Hasman (Malcolm Hasman)	Malcolm Hasman	32	57	76	\$323,000	8.13%	42.9%	
Angell Hasman (The Angell Grp)	Allan Angel	17	102	109	\$149,000	9.32%	19.0%	
Assist2Sell Buyers & Sellers	Sandy Longridge	18	21	31	\$7,900	2.24%	18.2%	
Be!Air Realty Group Ltd.	Gino L. Muolo PREC*	21	11	26	\$19,000	4.18%	61.8%	
Blu Living	Tracy Uchida PREC*	12	27	31	\$8,500	1.64%	7.1%	
Bruce Ward Realty Ltd.	Klaus Rode	10	58	68	\$24,250	5.48%	75.0%	
Centre Pacific Proj.Mkgt.Corp.	Colin Chin	12	13	41	\$3,300	0.96%	36.8%	
Century 21 in Town Realty	Michael Stewart PREC*	24	18	23	\$10,000	2.28%	29.4%	
Century 21 in Town Realty	Charles Bilash PREC*	14	19	25	\$32,000	3.64%	48.9%	
Century 21 in Town Realty	Liz Carney	12	26	41	\$7,450	2.42%	35.0%	
Century 21 in Town Realty	Shaun E. Kimmins	10	21	32	\$31,500	3.73%	58.3%	
Coldwell Banker - Love Realty	Derek Love PREC*	14	11	22	\$6,150	1.94%	63.1%	
Coldwell Banker - Love Realty	Carsten Love PREC*	14	9	40	\$10,500	2.66%	30.0%	
Coldwell Banker - Perra Realty	Kevin Perra	18	25	25	-\$4,400	-0.71%	68.2%	
Coldwell Banker City Centre	Douglas Soo PREC*	22	33	40	\$7,900	1.84%	75.8%	
Coldwell Banker City Centre	Ben Kielb	11	40	41	\$18,000	3.49%	14.3%	
Coldwell Banker Tri-Tel Realty	Jeff Bright	19	26	45	\$9,800	2.81%	25.9%	
Coldwell Banker Tri-Tel Realty	Ralph Telep	19	33	51	\$14,900	4.58%	53.7%	
Coldwell Banker Tri-Tel Realty	Cass MacLeod	15	39	57	\$20,000	4.95%	28.6%	
Coldwell Banker Westburn Rlty.	Keenan Neilly PREC*	19	22	32	\$8,100	2.95%	65.5%	
Dexter Associates Realty	Marty Pospischil	44	11	20	\$18,000	2.51%	27.4%	
Dexter Associates Realty	Lisa MacIntosh PREC*	23	11	20	\$3,000	0.31%	25.8%	
Dexter Associates Realty	Carole Lieberman PREC*	23	11	22	\$5,900	1.39%	30.3%	
Dexter Associates Realty	Sheila O'Brien PREC*	23	16	33	\$30,000	5.54%	25.0%	
Dexter Associates Realty	Chris Spotzl	10	14	24	\$8,650	2.10%	61.5%	
Dexter Associates Realty Van2	Kuo Chang (Derek) Su	13	16	20	\$9,000	2.90%	68.3%	
Faith Wilson Group	Faith Wilson	54	28	41	\$28,644	3.95%	42.6%	
Homeland Realty	Tony Chen	12	38	49	\$20,500	4.55%	29.4%	
Keller Williams Elite (MpiRd)	Julia E. Perrie	13	39	53	\$8,000	2.00%	51.9%	
Keller Williams Elite Realty	Juliana Vallee	19	17	46	\$10,000	1.56%	57.8%	
Keller Williams Elite Realty	Josh Bath	20	32	43	\$14,950	4.51%	66.1%	
Keller Williams Elite Realty	Joy Bagga	17	28	53	\$8,888	1.96%	63.0%	
Keller Williams Elite Realty	Matthew T. Bastien	15	33	40	\$11,499	3.65%	6.3%	
Macdonald Realty - Manyee Lui	Manyee Lui	21	52	76	\$98,000	6.13%	27.6%	
Macdonald Realty Audrey Chua	Audry C. Chua	20	77	86	\$230,000	9.31%	32.0%	
Macdonald Realty BGV Ltd.	Monique Badun	17	32	53	\$218,000	8.26%	10.5%	
Macdonald Realty Eric Latta	Eric Latta	14	38	49	\$76,000	5.47%	58.3%	
Macdonald Realty Ltd (Coq)	Taryn Aragon	16	16	24	\$5,950	1.12%	48.5%	
Macdonald Realty Ltd (NVan)	Calvin Pye	10	19	33	\$4,950	1.54%	23.1%	
Macdonald Realty Ltd.	Lorne Goldman PREC*	46	31	53	\$47,500	5.50%	56.6%	
Macdonald Realty Ltd.	Clair Rockel	34	20	32	\$15,250	2.09%	47.7%	
Macdonald Realty Ltd.	Patricia Houlihan PREC*	24	28	35	\$44,350	4.85%	36.8%	
Macdonald Realty Ltd.	Tim Slater PREC*	20	8	29	\$950	0.10%	28.6%	
Macdonald Realty Ltd.	Keith E. Roy	18	14	16	\$9,500	2.24%	55.8%	
Macdonald Realty Ltd.	Greg Wong	15	15	31	\$29,000	2.19%	66.0%	
Macdonald Realty Ltd.	Murphy Costello	11	20	34	\$30,323	2.38%	26.7%	
Macdonald Realty Ltd. (Van)	Paul Albrighton PREC*	12	34	39	\$28,650	5.42%	20.0%	
Macdonald Realty Ltd. (Van)	Morgan Browne PREC*	11	38	33	\$20,800	2.98%	38.9%	
Macdonald Realty Ltd. (Van)	Shelly Smees	11	62	62	\$25,455	5.25%	26.7%	
Macdonald Realty Ltd.(MpiRd)	Mike Huber	23	58	76	\$14,800	3.48%	47.7%	
Macdonald Realty Ltd.(MpiRd)	Scott W. Meadus	14	32	45	\$23,400	4.40%	60.0%	
Macdonald Realty Westmar	Janet L. Downey	21	22	42	\$20,800	6.00%	41.7%	
Macdonald Realty Westmar	William S. Chan	21	30	50	\$28,000	3.95%	68.4%	
Macdonald Realty Westmar	Julie J. Wei PREC*	18	19	29	\$19,500	3.20%	51.4%	
Macdonald Realty Westmar	Steve Buchsbaum	18	20	33	\$18,800	3.26%	41.9%	
Macdonald Realty Westmar	Raymond T.Y. Choy PR	13	49	51	\$18,000	2.91%	63.4%	
Multiple Realty Ltd.	Cedric Wong PREC*	13	44	45	\$16,000	3.61%	53.6%	
One Percent Realty Ltd.	Robert (Quinn) Lee PR	31	29	40	\$13,900	2.70%	41.5%	
One Percent Realty Ltd.	Betty L. Fricker	29	39	47	\$19,000	3.50%	57.7%	
One Percent Realty Ltd.	John Carlson	25	38	44	\$13,900	2.40%	41.9%	
One Percent Realty Ltd.	Barbara A. Flesher	24	24	32	\$9,150	1.53%	48.9%	
One Percent Realty Ltd.	David Chan PREC*	17	44	39	\$11,900	3.19%	73.0%	
One Percent Realty Ltd.	Brian Lea	16	33	41	\$26,500	4.42%	61.0%	
One Percent Realty Ltd.	Douglas Wallace	15	12	24	\$10,000	1.93%	52.9%	
One Percent Realty Ltd.	Raj Bud	10	50	52	\$7,950	2.66%	45.5%	
One Percent Realty North Shore	Andrew Reid	21	32	53	\$28,050	3.69%	63.8%	
onefiatfee.ca	Mayur Arora	30	39	47	\$17,950	5.03%	21.1%	
Palace Realty Inc.	Mike Guo	13	31	43	\$22,000	5.07%	47.8%	
Park Georgia Realty (NWest)	Derrick S. Thornhill	13	54	75	\$23,888	3.1%	18.8%	
Park Georgia Realty Ltd.(Coq)	Tracey L. Davies	14	9	19	\$20,850	3.31%	35.7%	
Park Georgia Realty Ltd.(Coq)	Rod Haynes PREC*	14	9	19	\$10,850	1.95%	58.7%	
Prompton Real Estate Serv.Inc.	Rico Chan	14	51	73	\$29,950	3.50%	44.0%	
Prompton Real Estate Serv.Inc.	Patrick Y. Lee	12	57	66	\$21,500	4.09%	33.3%	
Prud. Susxex Rlty-J Soprovich	Jason Soprovich	26	54	65	\$143,000	6.48%	52.6%	
Prud Susxex Rlty-John Jennings	John Jennings	30	25	33	\$84,750	5.79%	59.2%	
Prudential Sterling Realty	Peter A. Gal	23	25	44	\$9,900	3.01%	43.2%	
Prudential Sterling Realty	Gordon Axford	22	14	26	\$20,950	2.94%	21.4%	
Prudential Sterling Realty	Carole A. Shaw	17	10	45	\$13,000	2.61%	30.8%	
Prudential Sterling Realty	Joanne McLean	15	33	38	\$9,900	3.41%	32.1%	
Prudential Susx Rlty-Tom Hassan	Tom A. Hassan	12	19	44	\$69,250	5.08%	40.0%	
Prudential Sussex Realty	Lance Phillips PREC*	33	19	34	\$26,000	3.12%	48.5%	
Prudential Sussex Realty	Jasmine Botto PREC*	21	16	22	\$10,000	1.28%	61.8%	
Prudential Sussex Realty	Marc Haslam PREC*	13	15	26	\$9,900	2.73%	53.6%	
Prudential Sussex Realty	Lauren Moon PREC*	13	49	76	\$40,500	4.76%	31.6%	
Prudential Sussex Realty(WVan)	Brock H. Smeaton PREC*	23	28	46	\$170,000	4.74%	41.0%	
Prudential Sussex Realty(WVan)	Patrick J. O'Donnell PR	21	15	23	\$10,000	1.39%	44.7%	
Prudential Sussex Realty(WVan)	Julie K. Miller PREC*	18	14	22	\$6,000	1.41%	17.4%	
Prudential Sussex Realty(WVan)	Mark G. Pelesh	15	15	28	\$25,000	3.09%	16.7%	
Prudential Sussex Realty(WVan)	Stu Bell	13	32	44	\$20,000	4.50%	40.9%	
Prudential Sussex Rlty-G.Born	Gary Born	13	12	21	\$10,000	1.98%	6.7%	
Prudential Susxex Ry-Al Sutton	Al Sutton	18	10	21	\$10,400	3.24%	40.0%	
Prudential Susxex-Iain Edmonds	Iain Edmonds	23	10	24	\$2,950	1.63%	34.3%	
Prudential United Realty	Nick Parente	16	22	42	\$9,700	3.12%	66.1%	
RE/MAX 2000 Realty	Gary Shepherd - PREC*	20	21	35	\$6,250	2.38%	66.7%	
RE/MAX 2000 Realty	Brian Morrison	15	97	97	\$19,800	6.83%	53.1%	
RE/MAX Advantage Realty	Dave Vallee PREC*	76	22	33	\$12,900	3.00%	43.3%	
RE/MAX Advantage Realty	Gerard Major PREC*	33	18	27	\$4,900	2.00%	40.4%	
RE/MAX Advantage Realty	Roland Kauffuss PREC*	22	23	34	\$21,050	3.45%	18.5%	
RE/MAX Advantage Realty	Donna Tays	20	11	29	\$8,400	2.07%	47.4%	
RE/MAX Advantage Realty	Mick McLennan	16	32	37	\$18,700	5.44%	75.4%	
RE/MAX Advantage Realty	Patti Goss	16	29	49	\$16,400	3.26%	48.6%	
RE/MAX Advantage Realty	Steve R. Kasper	14	31	36	\$10,950	2.89%	64.3%	
RE/MAX Advantage Realty	Adam F. Lloyd	14	27	46	\$14,100	3.82%	39.1%	
RE/MAX Advantage Realty	Becci Dewinest	12	12	30	\$8,900	2.37%	29.4%	
RE/MAX Advantage Realty	Dianne Moscrop	12	40	59	\$15,050	4.16%	58.6%	
RE/MAX All Points Realty Grp.	Sheila Francis	47	26	36	\$9,900	2.81%	44.3%	
RE/MAX All Points Realty Grp.	Leo Bruneau	34	23	36	\$10,000	2.26%	32.0%	
RE/MAX All Points Realty Grp.	Wayne M. Dick	22	22	34	\$11,050	2.04%	70.7%	
RE/MAX All Points Realty Grp.	Deborah L. Christie	20	51	49	\$9,950	2.94%	31.0%	
RE/MAX All Points Realty Grp.	Kelley Law	18	39	48	\$14,950	4.97%	39.6%	
RE/MAX All Points Realty Grp.	Christopher J. Neely	18	62	66	\$14,500	4.28%	35.7%	
RE/MAX All Points Realty Grp.	Jeff Pennington	13	13	28	\$8,888	1.98%	52.2%	
RE/MAX All Points Realty Grp.	Vargha Akhtarshavari	13	25	42	\$7,400	3.22%	76.2%	
RE/MAX All Points Realty PtMdy	Elaine Benson	23	21	34	\$15,000	3.10%	59.4%	
RE/MAX All Points Realty PtMdy	Candace M. Cappellar	19	13	22	\$7,400	1.70%	26.9%	
RE/MAX Andrew Hasman	Andrew M. Hasman	28	20	31	\$49,000	4.05%	47.2%	
RE/MAX Austin Kay Realty	Austin Kay	85	26	35	\$21,400	4.53%	53.7%	
RE/MAX Central	Doris Gee	63	45	53	\$25,000	5.08%	49.6%	
RE/MAX Central	Carolyn Blum	21	28	45	\$19,900	4.76%	25.5%	
RE/MAX Central	James P. Hampton PRE	20	26	35	\$8,400	2.04%	28.6%	
RE/MAX Central	Sophia Gee	18	11	31	\$17,450	3.48%	37.5%	
RE/MAX Central	Theodora Gannon PREC*	16	10	21	\$12,500	2.87%	48.4%	
RE/MAX Central	George Gomory	13	19	58	\$14,000	5.04%	56.7%	
RE/MAX Central	Brian F. Lake	11	29	45	\$170,000	14.17%	70.3%	
RE/MAX Central [BbyHst]	Joe Sorrenti PREC*	19	17	37	\$11,000	2.99%	32.1%	
RE/MAX Central [BbyHst]	Jim K. Young PREC*	15	11	24	\$11,500	2.76%	68.5%	
RE/MAX Central [BbyHst]	Ken Johnston	14	15	30	\$16,400	3.05%	58.8%	
RE/MAX Central [BbyHst]	Keith R. Strang	13	28	48	\$11,999	3.43%	35.0%	
RE/MAX Central [BbyHst]	Jason Yoo	10	25	45	\$11,700	3.00%	55.6%	
RE/MAX City Realty	Terry Eng PREC*	45	15	24	\$5,000	0.70%	37.8%	
RE/MAX City Realty	Lester Lin	21	48	37	\$25,500	4.25%	53.2%	
RE/MAX City Realty	Glenn Warren	17	42	47	\$17,400	6.00%	38.6%	
RE/MAX City Realty	Charlie Kiers	6	20	31	\$14,450	4.27%	70.0%	
RE/MAX City Realty (Abbott)	Thomas J. Park	11	30	35	\$22,200	3.43%	42.1%	
RE/MAX Crest Realty	Ralph L. Maglieri	23	5	13	\$9,000	1.48%	46.0%	
RE/MAX Crest Realty	Satnam T. Sidhu PREC*	20	52	58	\$12,650	4.87%	41.2%	
RE/MAX Crest Realty	Kasha Riddle PREC*	17	10	26	\$16,000	2.97%	41.9%	
RE/MAX Crest Realty	Joe L. Campbell PREC*	17	38	49	\$19,100	2.40%	19.0%	
RE/MAX Crest Realty	Trevor W. Inglis	16	26	34	\$13,500	2.36%	42.9%	
RE/MAX Crest Realty	Jim Williamson PREC*	15	21	35	\$13,000	1.83%	31.8%	
RE/MAX Crest Realty	Brian Rybchinsky PREC*	13	28	39	\$21,900	2.45%	27.6%	
RE/MAX Crest Realty	Gayle Eddie	13	33	57	\$19,800	5.77%	60.0%	
RE/MAX Crest Realty	Helen Grant	11	8	44	\$12,000	2.92%	40.0%	
RE/MAX Crest Realty [NVan]	Rob Montgomerie	28	13	27	\$12,450	1.74%	54.8%	
RE/MAX Crest Realty [NVan]	Laura S. Clarke	20	8	20	\$12,900	1.49%	31.0%	
RE/MAX Crest Realty Westside	Adriaan Schipper	22	27	31	\$11,200	2.95%	50.0%	
RE/MAX Crest Realty Westside	Garrett Robinson PREC*	19	15	18	\$5,000	1.74%	45.7%	
RE/MAX Crest Realty Westside	Marion J. Patrick PREC*	15	30	39	\$5,000	1.23%	42.9%	
RE/MAX Crest Realty Westside	Bryan K. Velve	15	32	40	\$48,000	4.07%	31.8%	
RE/MAX Crest Realty Westside	Mark Hammer	14	27	27	\$13,500	3.26%	12.5%	
RE/MAX Crest Realty Westside	Sylvia Fierro PRE							