

Vancouver Top 5% Real Estate Performance 2012							
Agents							
(Attached and Detached excluding new)							
Company	Agent	Sales SFR >2 yrs D&A	DOM Median	DOM Average	Discount Median	Discount Median%	Expiries % of D&A
RE/MAX Advantage Realty	Adam F. Lloyd	14	27	46	\$14,100	3.82%	39.1%
RE/MAX Crest Realty Westside	Adriaan Schipper	22	27	31	\$11,200	2.95%	50.0%
Royal LePage Coronation West	Adrian V. Vekic	12	26	31	\$6,900	2.07%	55.6%
RE/MAX Progroup Realty	Aileen Nuguer PREC*	21	19	41	\$11,900	1.77%	79.5%
Prudential Sussex Ry-Al Sutton	Al Sutton	18	10	21	\$10,400	3.24%	40.0%
RE/MAX Sabre Realty Group	Alan C. Eagleton	17	13	27	\$19,900	3.98%	60.8%
Angell Hasman (The Angell Grp)	Allan Angell	17	102	109	\$14,000	9.32%	19.0%
RE/MAX Select Properties	Andrea Kavanagh PREC	33	12	26	\$28,000	2.41%	66.3%
RE/MAX Andrew Hasman	Andrew M. Hasman	28	20	31	\$49,000	4.05%	47.2%
One Percent Realty North Shore	Andrew Reid	21	32	53	\$28,000	3.69%	61.5%
RE/MAX LifeStyles Realty	Anil Bharwani PREC*	15	45	62	\$16,500	4.84%	46.4%
Sutton Grp-West Coast (Brdwy)	Ann Lok	16	28	51	\$16,000	2.68%	50.0%
Sutton Group - Seafair Realty	Anne Piche	26	44	50	\$24,500	4.84%	31.6%
Royal LePage Coronation West	Anthony D. Filippelli	13	77	77	\$31,900	9.28%	7.1%
RE/MAX LifeStyles Realty	Art Neufeld PREC*	21	35	44	\$12,000	3.06%	46.2%
Macdonald Realty Audry Chua	Audry C. Chua	20	77	86	\$230,000	9.31%	32.0%
RE/MAX Austin Kay Realty	Austin Kay	85	26	35	\$21,400	4.53%	53.7%
One Percent Realty Ltd.	Barbara A. Flesher	24	24	32	\$9,150	1.53%	48.9%
RE/MAX Advantage Realty	Beni Dewinetz	12	12	30	\$8,900	2.87%	59.4%
RE/MAX Crest Westside (VanW7)	Bec Chimes PREC*	11	24	27	\$10,000	1.85%	23.3%
Coldwell Banker City Centre	Ben Kielb	11	40	41	\$18,000	3.49%	14.3%
One Percent Realty Ltd.	Betty L. Fricker	29	39	47	\$19,000	3.50%	57.7%
Sutton Grp West Coast (VanCam)	Bob Chancey	22	33	45	\$29,950	5.55%	78.2%
RE/MAX Sabre Realty Group	Brenda P. Cheng	21	19	31	\$14,900	2.25%	39.1%
Royal LePage Coronation West	Brent J. Brown	14	16	29	\$8,450	1.63%	36.4%
RE/MAX Crest Westside (VanW7)	Bret Schillibebeck PR	13	23	37	\$8,950	3.12%	29.4%
RE/MAX Central	Brian F. Lake	11	29	45	\$170,000	14.17%	70.3%
Sutton Centre Realty	Brian Kim	20	29	61	\$20,950	4.85%	74.7%
Royal LePage Coronation West	Brian Lamb	21	41	45	\$11,900	2.71%	37.1%
One Percent Realty Ltd.	Brian Lea	16	33	41	\$26,500	4.42%	61.0%
RE/MAX 2000 Realty	Brian Morrison	15	97	97	\$19,800	6.83%	53.1%
RE/MAX Crest Realty	Brian Rybchinsky PREC	13	28	39	\$21,900	2.45%	27.6%
RE/MAX Select Properties	Brian W. Roche	16	24	34	\$93,000	4.39%	48.5%
Prudential Sussex Realty(WVan)	Brock H. Smeaton PRE	23	28	46	\$170,000	4.74%	41.0%
RE/MAX Progroup Realty (Del)	Bruce Cote	16	56	64	\$18,900	3.16%	42.9%
RE/MAX Crest Realty Westside	Bryan K. Velve	15	32	40	\$48,000	4.07%	31.8%
Macdonald Realty Ltd (NVan)	Calvin Pye	10	19	33	\$4,950	1.54%	23.1%
RE/MAX All Points Realty PTMdy	Candace M. Cappellari	19	13	22	\$7,400	1.70%	26.9%
RE/MAX Westcoast	Carl Chu	16	36	55	\$19,400	4.35%	36.0%
Prudential Sterling Realty	Carole A. Shaw	17	10	45	\$13,000	2.61%	30.8%
Dexter Associates Realty	Carole Lieberman PRE	23	11	22	\$5,900	1.39%	30.3%
RE/MAX Central	Carolyn Blum	21	28	45	\$19,900	4.76%	25.5%
Coldwell Banker - Love Realty	Carsten Love PREC*	14	9	40	\$10,500	2.66%	30.0%
Coldwell Banker Tri-Tel Realty	Cass MacLeod	15	39	57	\$20,000	4.95%	28.6%
Multiple Realty Ltd.	Cedric Wong PREC*	13	44	45	\$16,000	3.61%	53.6%
Century 21 In Town Realty	Charles Bilash PREC*	14	19	25	\$32,000	3.64%	48.9%
RE/MAX City Realty	Charlie Kierns	13	20	31	\$14,450	4.27%	70.0%
Sutton Grp-West Coast Realty	Cherif Malik	6	24	38	\$12,900	3.01%	53.6%
TAC Real Estate Corp.	Chris Lotoski	10	65	83	\$45,500	2.89%	9.1%
Royal LePage Coronation West	Chris Sheppard	15	51	49	\$13,800	3.80%	25.0%
Dexter Associates Realty	Chris Spottz	10	14	24	\$8,650	2.10%	61.5%
RE/MAX Progroup Realty (Del)	Christina Watts	31	19	79	\$29,000	3.04%	55.4%
RE/MAX All Points Realty Grp.	Christopher J. Neely	18	62	66	\$14,500	4.28%	35.7%
Royal LePage Coronation West	Cindy E. Gering	25	34	37	\$10,000	3.13%	50.9%
Macdonald Realty Ltd.	Clair Rockel	34	20	32	\$15,250	2.09%	47.7%
Angell Hasman & Assoc.Rlty.Ltd	Clarence Debelle	13	66	63	\$200,000	6.94%	35.0%
Sotheby's Int'l Rty Can(NVan)	Clive Benjafield	25	16	21	\$9,500	0.87%	60.3%
Centre Pacific Proj. Mktg/Corp.	Colin Chin	12	13	41	\$3,300	0.96%	36.8%
RE/MAX Sabre Realty Group	Craig A. Cook	13	48	67	\$28,800	5.05%	31.6%
RE/MAX Select Properties	Dale F. McGauran	11	18	37	\$13,000	3.30%	21.4%
Sutton Grp West Coast (Van49)	Dan Stefan	15	22	30	\$40,000	7.70%	31.8%
Sutton Centre Realty	Daniel Claeys	17	36	49	\$18,900	3.21%	65.3%
Sutton Grp-West Coast Realty	Daniel Yang PREC*	19	21	54	\$23,000	3.56%	26.9%
Rennie & Associates Realty	Danny Chow PREC*	23	17	34	\$20,900	3.96%	43.9%
RE/MAX Select Properties	Danny Deng PREC*	20	30	48	\$95,000	5.30%	42.9%
Royal LePage - Brookside Rlty.	Danny Gerbrandt	54	36	46	\$14,000	3.31%	58.5%
Sutton Grp-West Coast Realty	Darcy McClary	18	14	26	\$11,500	2.25%	18.2%
RE/MAX Select Properties	Dave Richardson	32	11	13	-\$12,000	-0.65%	40.3%
RE/MAX Advantage Realty	Dave Vallee PREC*	76	22	33	\$12,900	3.00%	43.3%
One Percent Realty Ltd.	David Chan PREC*	17	44	39	\$11,900	3.19%	73.0%
RE/MAX David Campbell Realty	David J. Campbell	20	7	15	\$3,250	0.52%	35.5%
Royal LePage Westside	David Scarr	13	22	43	\$9,400	1.86%	48.0%
RE/MAX LifeStyles Realty	Debbie G. Sheppard	13	34	48	\$15,900	4.61%	13.3%
RE/MAX All Points Realty Grp.	Deborah L. Christie	20	51	49	\$9,950	2.94%	31.0%
RE/MAX Masters Realty	Debra Porteous	24	34	42	\$61,500	6.03%	63.1%
Coldwell Banker - Love Realty	Derek Love PREC*	14	11	22	\$6,150	1.94%	63.1%
Park Georgia Realty (NWest)	Derrick S. Thornhill	13	31	37	\$23,888	3.11%	18.8%
Royal LePage Westside	Diane Birk	11	17	32	\$13,000	4.07%	48.0%
RE/MAX Advantage Realty	Dianne Moscrip	12	40	59	\$15,050	4.16%	58.6%
RE/MAX Dodi Thorhaug Realty	Dodi Thorhaug	31	38	57	\$11,000	2.34%	45.6%
RE/MAX Sabre Realty Group	Don Butt	14	33	40	\$9,900	1.98%	68.1%
RE/MAX Masters Realty	Don Eilers	14	17	35	\$48,000	2.60%	44.4%
Royal LePage - Brookside Rlty.	Don Pearce	22	32	48	\$14,950	2.46%	31.3%
RE/MAX Advantage Realty	Donna Tays	20	11	29	\$8,400	2.07%	47.4%
RE/MAX Central	Douglas G.	63	45	53	\$25,000	5.08%	49.6%
RE/MAX Crest Westside (VanW7)	Douglas K. Lee PREC*	21	30	40	\$14,900	3.77%	61.4%
Coldwell Banker City Centre	Douglas So PREC*	22	33	40	\$7,900	1.84%	75.8%
One Percent Realty Ltd.	Douglas Wallace	15	12	24	\$10,000	1.93%	52.9%
Royal LePage Westside	Duncan Brown	15	13	21	\$9,900	1.00%	42.3%
Sutton Centre Realty	Eddie T. Yan	29	19	36	\$13,000	2.34%	58.0%
RE/MAX Masters Realty	Edith Chan PREC*	24	19	35	\$181,500	7.41%	43.8%
RE/MAX All Points Realty PTMdy	Elaine Benson	23	21	34	\$15,000	3.10%	59.4%
Angell Hasman (E.Christiansen)	Eric Christiansen	38	36	54	\$70,500	4.01%	50.0%
RE/MAX Westcoast	Eric H. Wolf	28	42	48	\$25,250	7.27%	51.7%
Macdonald Realty Eric Latta	Eric Latta	14	38	49	\$76,000	5.47%	58.3%
Royal LePage Westside	Evelyn G. Froese	10	117	113	\$204,000	11.12%	33.3%
Faith Wilson Group	Fritz Wilson	54	28	41	\$28,644	3.95%	42.8%
RE/MAX Progroup Realty	Fraser W. Elliott PREC	68	56	66	\$15,900	3.02%	40.0%
RE/MAX Select Properties	Gabe Bandel PREC*	22	12	17	\$7,450	0.85%	63.8%
RE/MAX Crest Realty Westside	Garrett Robinson PREC	19	15	18	\$5,000	1.74%	45.7%
Prudential Sussex Rlty-G.Born	Gary Born	17	12	21	\$10,000	1.98%	6.7%
RE/MAX LifeStyles Realty	Gary M. Fraipont	13	64	85	\$19,900	3.63%	59.5%
RE/MAX Crest Westside (VanW7)	Gary Serra	18	14	22	\$7,150	1.93%	31.0%
RE/MAX 2000 Realty	Gary Shepherd - PREC	20	21	35	\$6,250	2.38%	66.7%
Sutton Grp West Coast (Van49)	Gary T. Owens PREC*	20	33	44	\$38,800	5.08%	57.4%
RE/MAX Crest Realty	Gayle Eddie	13	33	57	\$19,800	5.77%	60.0%
Sutton Grp-West Coast Realty	Geoff Jarmine	44	44	82	\$25,900	3.70%	31.3%
RE/MAX Central	George Gomorj	13	19	58	\$14,000	5.04%	56.7%
RE/MAX Advantage Realty	Gerard Major PREC*	33	18	27	\$4,900	2.00%	40.4%
Sutton Grp-West Coast (Brdwy)	Gina Rossi PREC*	15	11	22	\$1,000	0.42%	36.0%
Bel-Air Realty Group Ltd.	Gino L. Muoio PREC*	21	17	26	\$19,000	4.18%	61.8%
RE/MAX City Realty	Glenn Warren	17	42	47	\$17,400	6.00%	38.6%
Prudential Sterling Realty	Gordon Axford	22	14	26	\$20,950	2.94%	21.4%
Macdonald Realty Ltd.	Greg Wong	15	15	31	\$29,000	2.19%	66.0%
Sotheby's Int'l Rlty Can (Van)	Gregg T. Baker	16	28	33	\$42,000	4.13%	37.0%
RE/MAX Sabre Realty Group	Gregory S. Thornton	21	14	19	\$7,900	2.47%	48.8%
RE/MAX Real Estate Services	Gurdial S.(Dale) Bath	16	44	67	\$28,850	4.69%	27.3%
Royal LePage Coronation West	Hafez Panju PREC*	13	20	37	\$13,800	3.27%	40.9%
RE/MAX LifeStyles Rlty(PTMdw)	Helen Gambling	21	43	51	\$14,900	4.05%	16.0%
RE/MAX Crest Realty	Helen Grant	11	8	44	\$12,000	2.92%	40.0%
Sutton Grp-West Coast Realty	Herb Johnstone	22	29	51	\$19,900	7.57%	17.9%
Prudential Sussex-Iain Edmonds	Iain Edmonds	23	10	24	\$9,000	1.63%	34.3%
RE/MAX Real Estate Services	Ian Holt	15	20	31	\$14,000	3.51%	44.4%
Sutton Grp-West Coast (Brdwy)	Ian Watt PREC*	12	18	41	\$27,450	4.64%	31.6%
RE/MAX Sabre Realty Group	Ivy Lim	17	35	48	\$17,000	2.48%	41.4%
TRG-The Residential Group Rlty	J. Paul Toffoli	12	19	29	\$10,138	2.19%	48.0%
Sutton Group - 1st West Realty	Jaedong (Jay) Choi	13	38	74	\$30,000	5.41%	45.8%
Sutton Grp-West Coast Realty	James Garbutt PREC*	25	22	33	\$10,000	2.33%	40.5%
RE/MAX Central	James P. Hampton PRE	20	26	35	\$8,400	2.04%	28.6%
RE/MAX LifeStyles Realty	Jan Hickman	15	18	20	\$7,900	1.80%	51.6%
Macdonald Realty Westmar	Janet L. Downey	21	22	42	\$20,800	6.00%	41.7%
Prudential Sussex Realty	Jasmine Botto PREC*	21	16	22	\$10,000	1.28%	61.8%
Sotheby's Int'l Realty Canada	Jason Jennings PREC*	17	20	36	\$70,000	4.53%	32.0%
Prud. Sussex Rlty-J Soprovich	Jason Soprovich	26	54	65	\$143,000	6.48%	52.6%
RE/MAX Central [BbyHst]	Jason Yoo	10	25	45	\$11,700	3.00%	55.6%
RE/MAX Real Estate Services	Jeff Benna	15	15	24	\$4,900	1.08%	28.6%
Coldwell Banker Tri-Tel Realty	Jeff Fitzpatrick	19	26	45	\$9,800	2.81%	25.9%
Sotheby's Int'l Rlty Can (Van)	Jeff Bright PREC*	16	20	27	\$11,000	2.05%	44.8%
Royal LePage Coronation West	Jeff Golding	43	23	36	\$9,900	2.68%	31.3%
RE/MAX All Points Realty Grp.	Jeff Pennington	13	13	28	\$8,888	1.98%	52.2%
RE/MAX Sabre Realty Group	Jeff Shapka	21	33	55	\$14,000	3.85%	18.5%
RE/MAX Real Estate Services	Jennifer Hill	13	18	23	\$6,000	1.58%	67.4%
Sutton Grp-West Coast Realty	Jenny S. Xu	10	49	69	\$16,600	3.86%	50.0%
Sutton Grp-West Coast (Brdwy)	Jessica Chen PREC*	15	18	26	\$10,000	1.61%	45.5%
RE/MAX Central [BbyHst]	Jim K. Young PREC*	15	11	24	\$11,500	2.76%	68.5%
RE/MAX Crest Realty	Jim Williamson PREC*	15	21	35	\$13,000	1.83%	31.8%
Prudential Sterling Realty	Joanne Mclean	15	33	38	\$9,900	3.41%	32.1%
Sutton Grp-West Coast (Brdwy)	Joe Chan	21	32	37	\$15,000	3.73%	38.2%
RE/MAX Crest Realty	Joe L. Campbell PREC*	17	38	49	\$19,100	2.40%	19.0%
RE/MAX Central [BbyHst]	Joe Sorrenti PREC*	19	17	37	\$11,000	2.99%	32.1%
One Percent Realty Ltd.	John Carlson	25	38	44	\$13,900	2.40%	41.9%
Prud.Sussex Rlty-John Jennings	John Jennings	30	25	33	\$84,750	5.79%	59.2%
Sutton Grp-West Coast Realty	John Ly	11	20	30	\$14,000	3.12%	26.7%
Rennie & Associates Realty	John T. Tsai	13	41	48	\$12,900	3.53%	27.8%
RE/MAX Crest Westside (VanW7)	Joseph G. Leong PREC	14	23	25	\$20,500	3.70%	53.3%
Keller Williams Elite Realty	Josh Bath	20	32	43	\$14,950	4.51%	66.1%
Keller Williams Elite Realty	Joy Bagga	17	28	53	\$8,888	1.96%	63.0%
Sutton Grp-West Coast Realty	Judy Killen PREC*	15	28	32	\$12,000	2.30%	60.5%
Keller Williams Elite (MplRd)	Julia E. Perrie	13	39	53	\$8,000	2.00%	51.9%
Sotheby's Int'l Realty Canada	Julia Lau PREC*	39	20	48	\$40,000	2.97%	74.3%
Royal Pacific Rlty. (Kingsway)	Juliana K.F. Ho	13	57	56	\$20,000	2.41%	36.4%
Keller Williams Elite Realty							