## EV/ Top EV/ Pool Estate Porformance 2012

FV Top 5% Real Estate Performance 2012 Expiry Rates (Detached and Attached)							
Company	Agent	Sales SFR >2 yrs D&A	DOM Median	DOM Average	Discount Median	Discount Median%	Expiries % of D&A
RE/MAX Little Oak Realty  HomeLife Benchmark Titus Rlty RE/MAX Little Oak Realty (Msn)	Larry Siebert Drew Steeves Duane Meeks	29 17 14	16 18 36	28 42 56	\$9,500 \$15,400 \$26,750	2.6% 2.6% 6.9%	9% 11% 13%
Macdonald Realty RE/MAX Colonial Pacific Realty RE/MAX Little Oak Realty (Msn)	Sharon Lenning Monica Dahl Sandi Stugis	13 16 15	39 13 52	64 36 90	\$15,000 \$98,000 \$19,000	8.6% 5.3% 3.8%	19% 20% 21%
RE/MAX Little Oak Realty (Msn) Macdonald Realty RE/MAX Treeland Realty	Rick Burfoot Chris Whitehead Daniel Friesen	20 32 13	34 10 31	79 19 32	\$16,150 -\$315 \$13,000	3.9% -0.1% 2.2%	23% 27% 28%
RE/MAX Little Oak Realty RE/MAX 2000 Realty RE/MAX Nyda Realty Inc.	William Coughlin Thomas McConnell Wayne Massey	13 32 17	17 8 88	17 23 117	\$7,900 \$4,900 \$27,900	1.4% 1.0% 7.0%	28% 29% 29%
RE/MAX Treeland Realty RE/MAX Treeland Realty RE/MAX Colonial Pacific Realty	Alistair Young Steve Klassen * Trevor Brucki	29 24 12	41 13 65	37 30 78	\$13,450 \$8,900 \$34,650	3.1% 1.4% 8.1%	29% 29% 29%
RE/MAX Little Oak Realty RE/MAX 2000 Realty New Options Realty	Daniel Keeley Dan Husty Sharon Deveau	19 28 21	31 13 23	38 33 43	\$13,400 \$18,000 \$24,800	2.8% 2.9% 3.2%	30% 30% 30%
RE/MAX 2000 Realty RE/MAX Little Oak Realty HomeLife Glenayre Realty	Todd Murdoch Andrew Bracewell Dale J. Quinnell	23 25 13	15 46 91	28 51 91	\$10,888 \$19,700 \$12,450	2.3% 3.4% 4.9%	30% 31% 32%
RE/MAX Performance Realty HomeLife Benchmark Titus Rlty Lighthouse Realty Ltd.	Jenny Matches	13 13 17	32 14 11	34 24 35	\$21,769 \$13,950 \$9,150	3.3% 4.6% 2.6%	32% 32% 32%
Royal LePage Ben Gauer & Asso HomeLife Benchmark Rity. (Lan HomeLife Benchmark Rity.(W.R	Ben Gauer George Harper	28 12 27	15 40 32	25 55 50	\$14,950 \$19,450 \$30,000	2.3% 4.0% 3.9%	33% 33% 34%
Sutton Group-West Coast (W.R. RE/MAX Performance Realty Landmark Realty Corp.		17 42 27	38 34 55	62 59 63	\$16,950 \$26,100 \$20,400	3.2% 3.4% 4.7%	35% 35% 36%
Macdonald Realty 1st Pioneer Keller Williams Valley Realty RE/MAX Treeland Realty	Andy Schildhorn Mako Britz Scott Moe	14 26 48	20 35 22	24 37 36	\$13,200 \$14,350 \$14,900	2.0% 3.9% 2.5%	36% 37% 38%
RE/MAX Little Oak Realty RE/MAX Bob Plowright Realty RE/MAX Colonial Pacific Realty	Jim Dyck Bob Plowright Marcel LeBlanc	18 13 13	27 68 57	40 72 53	\$9,900 \$23,400 \$97,000	2.3% 7.8% 8.0%	38% 38% 38%
Royal Group-Tapestry Rity Ltd. RE/MAX Performance Realty RE/MAX Nyda Realty Inc.	Tony Sekhon Tom Edwards Bryan VanHoepen	11 28 34	19 12 59	39 30 58	\$13,000 \$11,800 \$17,950	2.2% 2.3% 5.6%	39% 39% 39%
RE/MAX 2000 Realty Prudential Power Play Realty	Collette Burke Douglas Mitten	17 17 17	32 100 11	56 96 22	\$13,450 \$16,889	2.9% 2.6% 2.0%	39% 39% 39%
RE/MAX Treeland Realty One Percent Realty Ltd. RE/MAX 2000 Realty HomeLife Glenayre Realty	Tammy Evans Brad Vestad Dale Redekop Gerry Thomson	21 12 15	11 16 46 40	38 50 64	\$9,900 \$10,500 \$27,400 \$18,100	1.9% 3.4% 6.7%	40% 40% 40%
HomeLife Glenayre Realty RE/MAX Treeland Realty	Laura Nisbet Tony Zandbergen	15 61	65 24	89 34	\$11,400 \$18,000	3.4% 3.0%	40% 40%
Royal LePage - Wolstencroft Royal LePage - Wolstencroft RE/MAX Treeland Realty	Tracey Bosch Leo Ronse Jeremy Sutton	75 63 16	17 23 26	31 34 33	\$8,900 \$20,950 \$13,650	1.6% 3.5% 3.2%	40% 41% 41%
HomeLife Glenayre Realty (Msn RE/MAX Performance Realty Greyfriars Realty Int'l Ltd.	Roger Basi Joanne Bonetti	45 13 20	47 11 20	65 21 40	\$15,400 \$14,944 \$11,500	4.0% 2.4% 1.9%	41% 41% 41%
Global Force Realty Ltd.  RE/MAX Treeland Realty  Bay Realty Ltd.	Ravi Boparai Gary Hooge Louise McKnight	10 38 14	21 27 16	26 37 29	\$12,250 \$17,000 \$84,000	2.9% 2.6% 5.9%	41% 42% 42%
RE/MAX LifeStyles Realty RE/MAX Performance Realty HomeLife Glenayre Realty	Gloria E. Hamilton Darrell Poetker Greg Newberry	19 24 16	36 22 25	39 38 34	\$3,850 \$14,400 \$12,900	0.9% 2.6% 3.3%	42% 43% 43%
HomeLife Glenayre Realty (Msn HomeLife Glenayre Realty (Msn RE/MAX Aldercenter Realty		12 13 13	133 60 10	194 67 47	\$13,100 \$25,500 \$34,000	4.7% 6.3% 3.6%	43% 43% 43%
RE/MAX Little Oak Realty (Msn) RE/MAX Little Oak Realty HomeLife Benchmark Rlty (Clov	Wendy Forcier	23 19 64	41 48 44	66 57 58	\$9,900 \$36,400 \$24,900	3.1% 10.9% 4.0%	44% 44% 44%
RE/MAX Little Oak Realty Royal Lepage Wheeler Cheam RE/MAX Treeland Realty	Carole Ball Steve Mainse Joel Schacter	25 23 18	57 48 49	68 60 68	\$18,950 \$9,700 \$9,900	7.5% 2.6% 2.0%	44% 45% 45%
RE/MAX Nyda Realty Inc. RE/MAX Treeland Realty RE/MAX Nyda Realty Inc.	Mark Andersen Jodi Steeves Bruce Fournier	19 13 20	66 19 40	70 23 64	\$13,900 \$8,150 \$11,650	3.6% 1.4% 4.5%	46% 46% 46%
HomeLife Benchmark Titus Rity HomeLife Glenayre Realty One Percent Realty Ltd.	Dave Durman Cynthia Admiraal Robert Widmann	17 26 18	12 56 18	22 76 27	\$9,900 \$19,900 \$9,150	2.0% 5.5% 1.6%	47% 47% 47%
RE/MAX Aldercenter Realty RE/MAX Little Oak Realty RE/MAX Treeland Realty	Jonathan Gelderman Marcus Ortner Will Rempel	29 29 20	26 28 23	38 43 39	\$14,700 \$11,100 \$18,400	2.9% 3.6% 2.7%	47% 47% 47% 47%
RE/MAX Nyda Realty RE/MAX Nyda Realty Inc. RE/MAX Treeland Realty	Victor Klassen Bill Mitchell Dave Robles	37 39 29	40 55 20	41 80 26	\$20,650 \$14,900 \$6,900	4.8% 3.7% 1.3%	48% 48% 48%
Greyfriars Realty Int'l Ltd.  HomelifeBenchmark Walnut Gre Landmark Realty Mission Ltd.	Caroline Sawatzky	15 16 42	18 39 63	27 42 94	\$9,900 \$18,500 \$26,905	2.0% 2.8% 8.1%	48% 48% 49%
Royal Lepage Wheeler Cheam  HomeLife Benchmark Rlty.(W.R  RE/MAX Little Oak Realty (Msn)	Cory Silbernagel Dave Walker	16 23 14	29 33 67	43 53 73	\$14,900 \$33,000 \$12,400	2.9% 3.8% 4.5%	50% 50% 50%
RE/MAX Treeland Realty RE/MAX Performance Realty HomeLife Benchmark Rity. (Lan	Dean Hooseman Claude Choiselat	26 19 17	36 31 35	37 91 51	\$15,150 \$37,777 \$21,000	2.1% 5.9% 2.9%	50% 50% 51% 51%
Top Producers Realty Ltd. Sutton Grp West Coast (VanCam	Bob McLean	15 12 35	78 47 42	93 61 64	\$24,800 \$78,000 \$22,650	5.5% 8.0% 5.5%	52% 52% 52% 53%
RE/MAX Little Oak Realty Century 21 Coastal Realty Ltd. Re/Max Lifestyles Realty	Sukhi Kang Robbie Johal Colin M. Palmer	26 25 28	46 45 29	51 52 39	\$18,900 \$10,900 \$8,850	3.2% 1.7% 1.7%	53% 53% 54%
One Percent Realty Ltd. Top Producers Realty Ltd. RE/MAX Little Oak Realty	Mindy McPherson Jim Reimer	70 15	56 23	94 25	\$18,900 \$20,450	4.9% 4.5%	54% 55%
RE/MAX Colonial Pacific Realty RE/MAX Aldercenter Realty	Rajinder Dhaliwal Blair Miller Dan Flokstra	10 19 14	9 52 26	51 55 38	\$14,250 \$21,900 \$22,000	2.1% 3.3% 3.5%	55% 55% 55%
RE/MAX Nyda Realty Inc. RE/MAX Nyda Realty (Kent) RE/MAX Treeland Realty	Andrea Valis Ann Wallis Anne Wilson	15 11 14	27 66 25	60 106 37	\$19,900 \$19,150 \$61,750	6.0% 6.7% 6.1%	56% 56% 56%
RE/MAX Nyda Realty Inc. Century 21 Coastal Realty Ltd.	Lukas Matheson Russ Bailie Manjit Nagra	28 27 10	78 17 42	80 33 65	\$13,400 \$9,900 \$8,300	3.9% 3.2% 1.3%	56% 56% 57%
RE/MAX Colonial Pacific Realty oneflatfee.ca Landmark/Rick Eden Agencies	Michael B. Ireland Mayur Arora Rick Eden	28 29 26	34 59 49	63 80 69	\$24,900 \$20,950 \$20,200	4.4% 3.5% 5.2%	57% 57% 57%
Royal LePage Brent Roberts RIt Amex - Fraseridge Realty Sutton Group-West Coast Realty	Kulwant Atwal Jag Sidhu	92 14 17	36 36 43	58 36 54	\$11,880 \$28,000 \$15,000	2.6% 5.2% 2.7%	57% 58% 59%
HomeLife Bernie Scholz Agenc. Lighthouse Realty Ltd. Sutton Group - Showplace Rity	Kirandeep Gill Shannon Babcock	14 14 14	14 50 79	26 105 97	\$34,450 \$20,950 \$10,500	4.1% 4.5% 6.4%	59% 59% 59%
Re/Max Lifestyles Realty RE/MAX Nyda Realty Inc. One Percent Realty Ltd.	J. (Garry) Reimer Jason Laynes Michele R. Haugen	23 22 15	29 12 61	64 57 79	\$23,900 \$14,000 \$17,650	3.5% 3.3% 4.4%	59% 59% 59%
Sutton-Premier Realty  RE/MAX Nyda Realty Inc.  RE/MAX Colonial Pacific Realty	Kuljit Minhas Robert Lacerte Glenn Dennis	12 20 19	17 18 34	38 44 36	\$28,000 \$13,900 \$34,000	5.2% 2.7% 4.3%	60% 60% 60%
Royal LePage-Coronation Park One Percent Realty Ltd.	Nav Khangura Les Wellman Karen L. Ralph	13 47 42	53 52 55	43 96 71	\$19,900 \$9,650 \$12,500	3.2% 16.8% 2.2%	61% 61% 61%
HomeLife Glenayre Realty HomeLife Glenayre Realty RE/MAX Little Oak Realty	Ian Hornby Harv Westeringh Randy Dyck	15 11 29	38 17 27	95 45 29	\$10,900 \$9,950 \$11,000	4.7% 2.3% 2.8%	62% 62% 62%
Hugh & McKinnon Realty Ltd. HomeLife Benchmark Rlty. (Lan Landmark Realty Corp.	Beebe Cline	20 14 14	41 18 62	43 36 74	\$49,500 \$8,500 \$18,388	5.3% 1.4% 2.8%	63% 63% 63%
HomeLife Glenayre Realty RE/MAX Colonial Pacific Realty RE/MAX Nyda Realty Inc.	Sabrina vandenBrink Cindy Russell Janette Joiner	25 19 14	45 66 50	69 59 65	\$19,800 \$46,500 \$19,400	4.5% 5.5% 5.3%	63% 63% 64%
Sutton Group - Showplace Rity Sutton-Premier Realty RE/MAX Colonial Pacific Realty	Diane Lothian Emily Oh Paul Quinn	10 49 24	89 35 68	90 42 100	\$17,450 \$27,000 \$99,000	7.0% 4.0% 7.1%	64% 64% 67%
RE/MAX Colonial Pacific Realty RE/MAX Nyda Realty Inc. Planet Group Realty Inc. RE/MAX Nyda Realty (Hope)	Henry E. Klop  Manjit K. Hayer  Andrew Tepasse	20 15 13	47 17 71	78 30 100	\$29,900 \$11,900 \$14,900	4.5% 2.5% 11.1%	67% 67% 68%
One Percent Realty Ltd.  RE/MAX Nyda Realty Inc.  HomeLife Glenayre Realty	Launa MacPherson Clark Hitchcock Linda Sexsmith	15 15 13 15	82 56 19	74 74 33	\$14,900 \$19,450 \$5,000	2.8% 6.2% 2.0%	69% 69% 69%
HomeLife Glenayre Realty HomeLife Benchmark Rlty.(W.R RE/MAX Nyda Realty (Hope) One Percent Realty Ltd.		14 13 15	27 145 16	54 129 26	\$30,000 \$30,000 \$22,500 \$10,000	2.0% 2.2% 8.7% 2.4%	70% 70% 74%
Royal LePage Wheeler Cheam Sutton Group-West Coast Realty Sutton-Premier Realty	Patrick Vale	13 13 11	42 18 63	63 26 65	\$14,900 \$14,900 \$14,900 \$34,000	4.3% 2.8% 4.9%	75% 75% 76%
Landmark Realty Corp.  RE/MAX Colonial Pacific Realty  RE/MAX Nyda Realty (Hope)	Shinder Gill Lana Wu Rob Pellegrino	16 13 13	38 50 58	68 71 61	\$18,000 \$18,000 \$104,000 \$12,500	3.6% 8.5% 4.2%	76% 76% 78% 78%
HomeLife Glenayre Realty Homelife Select Realty	Cam VanKlei Aman Gill	18 13	30 48	40 56	\$15,100 \$11,606	3.1%	80% 87%