| FV To   | p 5% Real                                  |                         |                | orma           | nce 20                           | 12                    |                      |
|---|--|-------------------------|----------------|----------------|----------------------------------|-----------------------|----------------------|
| Company   | Agent                                      | Sales SFR<br>>2 yrs D&A | DOM<br>Median  | DOM<br>Average | Discount<br>Median               | Discount<br>Median%   | Expiries<br>% of D&A |
| Amex - Fraseridge Realty  | Kulwant Atwal                              | 14                      | 36             | 36             | \$28,000                         | 5.2%                  | 58%                  |
| Bay Realty Ltd.   | Louise McKnight                            | 14                      | 16             | 29             | \$84,000                         | 5.9%                  | 42%                  |
| Century 21 Coastal Realty Ltd. Century 21 Coastal Realty Ltd. Global Force Realty Ltd.            | Manjit Nagra                               | 10                      | 42             | 65             | \$8,300                          | 1.3%                  | 57%                  |
|   | Sukhi Kang                                 | 26                      | 46             | 51             | \$18,900                         | 3.2%                  | 53%                  |
|   | Ravi Boparai                               | 10                      | 21             | 26             | \$12,250                         | 2.9%                  | 41%                  |
| Greyfriars Realty Int'l Ltd. Greyfriars Realty Int'l Ltd. HomeLife Benchmark Rlty (Clov           | Caroline Sawatzky                          | 15                      | 18             | 27             | \$9,900                          | 2.0%                  | 48%                  |
|   | Joanne Bonetti                             | 20                      | 20             | 40             | \$11,500                         | 1.9%                  | 41%                  |
|   | Edith Katronis                             | 64                      | 44             | 58             | \$24,900                         | 4.0%                  | 44%                  |
| HomeLife Benchmark Rity. (Lan)  | Donna McGill<br>Matthew McGill             | 14<br>17<br>12          | 18<br>35<br>40 | 36<br>51<br>55 | \$8,500<br>\$21,000<br>\$19,450  | 1.4%<br>2.9%<br>4.0%  | 63%<br>51%<br>33%    |
| HomeLife Benchmark Rlty.(W.R.<br>HomeLife Benchmark Rlty.(W.R.<br>HomeLife Benchmark Rlty.(W.R.   | Michael Grahame<br>Mel Smith               | 14<br>27<br>23          | 27<br>32<br>33 | 54<br>50<br>53 | \$30,000<br>\$30,000<br>\$33,000 | 2.2%<br>3.9%<br>3.8%  | 70%<br>34%<br>50%    |
| HomeLife Benchmark Titus Rlty<br>HomeLife Benchmark Titus Rlty                                    | Dave Durman Rob Drysdale Drew Steeves      | 17<br>13<br>17          | 12<br>14<br>18 | 22<br>24<br>42 | \$9,900<br>\$13,950<br>\$15,400  | 2.0%<br>4.6%<br>2.6%  | 47%<br>32%<br>11%    |
| HomeLife Bernie Scholz Agenc. HomeLife Glenayre Realty  | Bernie Scholz                              | 14                      | 14             | 26             | \$34,450                         | 4.1%                  | 59%                  |
|   | Harv Westeringh                            | 11                      | 17             | 45             | \$9,950                          | 2.3%                  | 62%                  |
| HomeLife Glenayre Realty  HomeLife Glenayre Realty  HomeLife Glenayre Realty                      | Linda Sexsmith Greg Newberry Cam VanKlei   | 15<br>16<br>18          | 19<br>25<br>30 | 33<br>34<br>40 | \$5,000<br>\$12,900<br>\$15,100  | 2.0%<br>3.3%<br>3.1%  | 69%<br>43%<br>80%    |
| HomeLife Glenayre Realty  HomeLife Glenayre Realty  HomeLife Glenayre Realty                      | Ian Hornby                                 | 15                      | 38             | 95             | \$10,900                         | 4.7%                  | 62%                  |
|   | Gerry Thomson                              | 15                      | 40             | 64             | \$18,100                         | 6.7%                  | 40%                  |
|   | Sabrina vandenBrink                        | 25                      | 45             | 69             | \$19,800                         | 4.5%                  | 63%                  |
| HomeLife Glenayre Realty HomeLife Glenayre Realty HomeLife Glenayre Realty                        | Cynthia Admiraal                           | 26                      | 56             | 76             | \$19,900                         | 5.5%                  | 47%                  |
|   | Laura Nisbet                               | 15                      | 65             | 89             | \$11,400                         | 3.4%                  | 40%                  |
|   | Lukas Matheson                             | 28                      | 78             | 80             | \$13,400                         | 3.9%                  | 56%                  |
| HomeLife Glenayre Realty HomeLife Glenayre Realty (Msn HomeLife Glenayre Realty (Msn              |  | 13<br>45<br>13          | 91<br>47<br>60 | 91<br>65<br>67 | \$12,450<br>\$15,400<br>\$25,500 | 4.9%<br>4.0%<br>6.3%  | 32%<br>41%<br>43%    |
| HomeLife Glenayre Realty (Msn   |  | 12                      | 133            | 194            | \$13,100                         | 4.7%                  | 43%                  |
| Homelife Select Realty  |  | 10                      | 9              | 51             | \$14,250                         | 2.1%                  | 55%                  |
| Homelife Select Realty  |  | 13                      | 48             | 56             | \$11,606                         | 2.0%                  | 87%                  |
| HomelifeBenchmark Walnut Gro  |  | 16                      | 39             | 42             | \$18,500                         | 2.8%                  | 48%                  |
| Hugh & McKinnon Realty Ltd.   |  | 20                      | 41             | 43             | \$49,500                         | 5.3%                  | 63%                  |
| Keller Williams Valley Realty   |  | 26                      | 35             | 37             | \$14,350                         | 3.9%                  | 37%                  |
| Landmark Realty Corp.<br>Landmark Realty Corp.  | Shinder Gill Michael Gibson Harpreet Singh | 16<br>27<br>14          | 38<br>55<br>62 | 68<br>63<br>74 | \$18,000<br>\$20,400<br>\$18,388 | 3.6%<br>4.7%<br>2.8%  | 76%<br>36%<br>63%    |
| Landmark Realty Corp.  Landmark Realty Mission Ltd.  Landmark/Rick Eden Agencies                  | Tim Neufeld                                | 42                      | 63             | 94             | \$26,905                         | 8.1%                  | 49%                  |
|   | Rick Eden                                  | 26                      | 49             | 69             | \$20,200                         | 5.2%                  | 57%                  |
| Lighthouse Realty Ltd. Lighthouse Realty Ltd. Macdonald Realty                                    | Steven Keresztvey                          | 17                      | 11             | 35             | \$9,150                          | 2.6%                  | 32%                  |
|   | Kirandeep Gill                             | 14                      | 50             | 105            | \$20,950                         | 4.5%                  | 59%                  |
|   | Chris Whitehead                            | 32                      | 10             | 19             | -\$315                           | -0.1%                 | 27%                  |
| Macdonald Realty  Macdonald Realty 1st Pioneer  New Options Realty                                | Sharon Lenning                             | 13                      | 39             | 64             | \$15,000                         | 8.6%                  | 19%                  |
|   | Andy Schildhorn                            | 14                      | 20             | 24             | \$13,200                         | 2.0%                  | 36%                  |
|   | Sharon Deveau                              | 21                      | 23             | 43             | \$24,800                         | 3.2%                  | 30%                  |
| One Percent Realty Ltd. One Percent Realty Ltd. One Percent Realty Ltd.                           | Brad Vestad                                | 21                      | 16             | 38             | \$10,500                         | 1.9%                  | 40%                  |
|   | Tony Ralph                                 | 15                      | 16             | 26             | \$10,000                         | 2.4%                  | 74%                  |
|   | Robert Widmann                             | 18                      | 18             | 27             | \$9,150                          | 1.6%                  | 47%                  |
| One Percent Realty Ltd. One Percent Realty Ltd. One Percent Realty Ltd.                           | Colin M. Palmer                            | 28                      | 29             | 39             | \$8,850                          | 1.7%                  | 54%                  |
|   | Karen L. Ralph                             | 42                      | 55             | 71             | \$12,500                         | 2.2%                  | 61%                  |
|   | Michele R. Haugen                          | 15                      | 61             | 79             | \$17,650                         | 4.4%                  | 59%                  |
| One Percent Realty Ltd. oneflatfee.ca Planet Group Realty Inc.                                    | Launa MacPherson                           | 15                      | 82             | 74             | \$14,900                         | 2.8%                  | 69%                  |
|   | Mayur Arora                                | 29                      | 59             | 80             | \$20,950                         | 3.5%                  | 57%                  |
|   | Manjit K. Hayer                            | 15                      | 17             | 30             | \$11,900                         | 2.5%                  | 67%                  |
| Prudential Power Play Realty<br>RE/MAX 2000 Realty  | Douglas Mitten Thomas McConnell Dan Husty  | 17<br>32<br>28          | 100<br>8<br>13 | 96<br>23<br>33 | \$16,889<br>\$4,900<br>\$18,000  | 2.6%<br>1.0%<br>2.9%  | 39%<br>29%<br>30%    |
| RE/MAX 2000 Realty RE/MAX 2000 Realty RE/MAX 2000 Realty  | Todd Murdoch                               | 23                      | 15             | 28             | \$10,888                         | 2.3%                  | 30%                  |
|   | Collette Burke                             | 17                      | 32             | 56             | \$13,450                         | 2.9%                  | 39%                  |
| RE/MAX 2000 Realty RE/MAX Aldercenter Realty RE/MAX Aldercenter Realty                            | Dale Redekop                               | 12                      | 46             | 50             | \$27,400                         | 3.4%                  | 40%                  |
|   | Mike J. Braun                              | 13                      | 10             | 47             | \$34,000                         | 3.6%                  | 43%                  |
|   | Jonathan Gelderman                         | 29                      | 26             | 38             | \$14,700                         | 2.9%                  | 47%                  |
| RE/MAX Aldercenter Realty RE/MAX Bob Plowright Realty RE/MAX Colonial Pacific Realty              | Dan Flokstra                               | 14                      | 26             | 38             | \$22,000                         | 3.5%                  | 55%                  |
|   | Bob Plowright                              | 13                      | 68             | 72             | \$23,400                         | 7.8%                  | 38%                  |
|   | Monica Dahl                                | 16                      | 13             | 36             | \$98,000                         | 5.3%                  | 20%                  |
| RE/MAX Colonial Pacific Realty RE/MAX Colonial Pacific Realty RE/MAX Colonial Pacific Realty      | Glenn Dennis                               | 19                      | 34             | 36             | \$34,000                         | 4.3%                  | 60%                  |
|   | Michael B. Ireland                         | 28                      | 34             | 63             | \$24,900                         | 4.4%                  | 57%                  |
|   | Lana Wu                                    | 13                      | 50             | 71             | \$104,000                        | 8.5%                  | 78%                  |
| RE/MAX Colonial Pacific Realty  | Blair Miller                               | 19                      | 52             | 55             | \$21,900                         | 3.3%                  | 55%                  |
| RE/MAX Colonial Pacific Realty  | Marcel LeBlanc                             | 13                      | 57             | 53             | \$97,000                         | 8.0%                  | 38%                  |
| RE/MAX Colonial Pacific Realty  | Trevor Brucki                              | 12                      | 65             | 78             | \$34,650                         | 8.1%                  | 29%                  |
| RE/MAX Colonial Pacific Realty  | Cindy Russell                              | 19                      | 66             | 59             | \$46,500                         | 5.5%                  | 63%                  |
| RE/MAX Colonial Pacific Realty  | Paul Quinn                                 | 24                      | 68             | 100            | \$99,000                         | 7.1%                  | 67%                  |
| Re/Max Lifestyles Realty  | J. (Garry) Reimer                          | 23                      | 29             | 64             | \$23,900                         | 3.5%                  | 59%                  |
| RE/MAX LifeStyles Realty Re/Max Lifestyles Realty RE/MAX Little Oak Realty                        | Gloria E. Hamilton                         | 19                      | 36             | 39             | \$3,850                          | 0.9%                  | 42%                  |
|   | Robbie Johal                               | 25                      | 45             | 52             | \$10,900                         | 1.7%                  | 54%                  |
|   | Larry Siebert                              | 29                      | 16             | 28             | \$9,500                          | 2.6%                  | 9%                   |
| RE/MAX Little Oak Realty RE/MAX Little Oak Realty RE/MAX Little Oak Realty                        | William Coughlin Jim Reimer Jim Dyck       | 13<br>15<br>18          | 17<br>23<br>27 | 17<br>25<br>40 | \$7,900<br>\$20,450<br>\$9,900   | 1.4%<br>4.5%<br>2.3%  | 28%<br>55%<br>38%    |
| RE/MAX Little Oak Realty<br>RE/MAX Little Oak Realty  | Randy Dyck Marcus Ortner Daniel Keeley     | 29<br>29<br>19          | 27<br>28<br>31 | 29<br>43<br>38 | \$11,000<br>\$11,100<br>\$13,400 | 2.8%<br>3.6%<br>2.8%  | 62%<br>47%<br>30%    |
| RE/MAX Little Oak Realty RE/MAX Little Oak Realty RE/MAX Little Oak Realty                        | Victor Klassen                             | 37                      | 40             | 41             | \$20,650                         | 4.8%                  | 48%                  |
|   | Ben Hardy                                  | 35                      | 42             | 64             | \$22,650                         | 5.5%                  | 53%                  |
| RE/MAX Little Oak Realty RE/MAX Little Oak Realty RE/MAX Little Oak Realty                        | Andrew Bracewell Wendy Forcier Carole Ball | 25<br>19<br>25          | 46<br>48<br>57 | 51<br>57<br>68 | \$19,700<br>\$36,400<br>\$18,950 | 3.4%<br>10.9%<br>7.5% | 31%<br>44%<br>44%    |
| RE/MAX Little Oak Realty (Msn) RE/MAX Little Oak Realty (Msn) RE/MAX Little Oak Realty (Msn)      |  | 20<br>14<br>23          | 34<br>36<br>41 | 79<br>56<br>66 | \$16,150<br>\$26,750<br>\$9,900  | 3.9%<br>6.9%<br>3.1%  | 23%<br>13%<br>44%    |
| RE/MAX Little Oak Realty (Msn) RE/MAX Little Oak Realty (Msn) RE/MAX Nyda Realty (Hope)           | Sandi Stugis                               | 15                      | 52             | 90             | \$19,000                         | 3.8%                  | 21%                  |
|   | David Wansink                              | 14                      | 67             | 73             | \$12,400                         | 4.5%                  | 50%                  |
|   | Rob Pellegrino                             | 13                      | 58             | 61             | \$12,500                         | 4.2%                  | 78%                  |
| RE/MAX Nyda Realty (Hope) RE/MAX Nyda Realty (Hope) RE/MAX Nyda Realty (Kent)                     | Andrew Tepasse                             | 13                      | 71             | 100            | \$14,900                         | 11.1%                 | 68%                  |
|   | David Radmore                              | 13                      | 145            | 129            | \$22,500                         | 8.7%                  | 70%                  |
|   | Ann Wallis                                 | 11                      | 66             | 106            | \$19,150                         | 6.7%                  | 56%                  |
| RE/MAX Nyda Realty Inc. RE/MAX Nyda Realty Inc. RE/MAX Nyda Realty Inc.                           | Jason Laynes                               | 22                      | 12             | 57             | \$14,000                         | 3.3%                  | 59%                  |
|   | Russ Bailie                                | 27                      | 17             | 33             | \$9,900                          | 3.2%                  | 56%                  |
|   | Robert Lacerte                             | 20                      | 18             | 44             | \$13,900                         | 2.7%                  | 60%                  |
| RE/MAX Nyda Realty Inc.<br>RE/MAX Nyda Realty Inc.  | Andrea Valis Bruce Fournier Henry E. Klop  | 15<br>20<br>20          | 27<br>40<br>47 | 60<br>64<br>78 | \$19,900<br>\$11,650<br>\$29,900 | 6.0%<br>4.5%<br>4.5%  | 56%<br>46%<br>67%    |
| RE/MAX Nyda Realty Inc. RE/MAX Nyda Realty Inc. RE/MAX Nyda Realty Inc.                           | Janette Joiner                             | 14                      | 50             | 65             | \$19,400                         | 5.3%                  | 64%                  |
|   | Bill Mitchell                              | 39                      | 55             | 80             | \$14,900                         | 3.7%                  | 48%                  |
| RE/MAX Nyda Realty Inc.   | Clark Hitchcock                            | 13                      | 56             | 74             | \$19,450                         | 6.2%                  | 69%                  |
| RE/MAX Nyda Realty Inc.   | Bryan VanHoepen                            | 34                      | 59             | 58             | \$17,950                         | 5.6%                  | 39%                  |
| RE/MAX Nyda Realty Inc.   | Mark Andersen                              | 19                      | 66             | 70             | \$13,900                         | 3.6%                  | 46%                  |
| RE/MAX Nyda Realty Inc.  RE/MAX Performance Realty  RE/MAX Performance Realty                     | Wayne Massey                               | 17                      | 88             | 117            | \$27,900                         | 7.0%                  | 29%                  |
|   | Roger Basi                                 | 13                      | 11             | 21             | \$14,944                         | 2.4%                  | 41%                  |
|   | Tom Edwards                                | 28                      | 12             | 30             | \$11,800                         | 2.3%                  | 39%                  |
| RE/MAX Performance Realty RE/MAX Performance Realty RE/MAX Performance Realty                     | Darrell Poetker                            | 24                      | 22             | 38             | \$14,400                         | 2.6%                  | 43%                  |
|   | Claude Choiselat                           | 19                      | 31             | 91             | \$37,777                         | 5.9%                  | 51%                  |
|   | Jenny Matches                              | 13                      | 32             | 34             | \$21,769                         | 3.3%                  | 32%                  |
| RE/MAX Performance Realty RE/MAX Treeland Realty RE/MAX Treeland Realty                           | Janet Rathbun                              | 42                      | 34             | 59             | \$26,100                         | 3.4%                  | 35%                  |
|   | Tammy Evans                                | 17                      | 11             | 22             | \$9,900                          | 2.0%                  | 39%                  |
|   | Steve Klassen *                            | 24                      | 13             | 30             | \$8,900                          | 1.4%                  | 29%                  |
| RE/MAX Treeland Realty RE/MAX Treeland Realty RE/MAX Treeland Realty                              | Jodi Steeves Dave Robles Scott Moe         | 13<br>29<br>48          | 19<br>20<br>22 | 23<br>26<br>36 | \$8,150<br>\$6,900<br>\$14,900   | 1.4%<br>1.3%<br>2.5%  | 46%<br>48%<br>38%    |
| RE/MAX Treeland Realty RE/MAX Treeland Realty RE/MAX Treeland Realty                              | Will Rempel Tony Zandbergen Anne Wilson    | 20<br>61<br>14          | 23<br>24<br>25 | 39<br>34<br>37 | \$18,400<br>\$18,000<br>\$61,750 | 2.7%<br>3.0%<br>6.1%  | 47%<br>40%<br>56%    |
| RE/MAX Treeland Realty RE/MAX Treeland Realty   | Jeremy Sutton                              | 16                      | 26             | 33             | \$13,650                         | 3.2%                  | 41%                  |
|   | Gary Hooge                                 | 38                      | 27             | 37             | \$17,000                         | 2.6%                  | 42%                  |
| RE/MAX Treeland Realty RE/MAX Treeland Realty RE/MAX Treeland Realty                              | Daniel Friesen                             | 13                      | 31             | 32             | \$13,000                         | 2.2%                  | 28%                  |
|   | Dean Hooseman                              | 26                      | 36             | 37             | \$15,150                         | 2.1%                  | 50%                  |
|   | Alistair Young                             | 29                      | 41             | 37             | \$13,450                         | 3.1%                  | 29%                  |
| RE/MAX Treeland Realty Royal Group-Tapestry Rity Ltd. Royal LePage - Wolstencroft                 | Joel Schacter                              | 18                      | 49             | 68             | \$9,900                          | 2.0%                  | 45%                  |
|   | Tony Sekhon                                | 11                      | 19             | 39             | \$13,000                         | 2.2%                  | 39%                  |
|   | Tracey Bosch                               | 75                      | 17             | 31             | \$8,900                          | 1.6%                  | 40%                  |
| Royal LePage - Wolstencroft   | Brent Roberts                              | 63                      | 23             | 34             | \$20,950                         | 3.5%                  | 41%                  |
| Royal LePage Ben Gauer & Asso   |  | 28                      | 15             | 25             | \$14,950                         | 2.3%                  | 33%                  |
| Royal LePage Brent Roberts RIt  |  | 92                      | 36             | 58             | \$11,880                         | 2.6%                  | 57%                  |
| Royal Lepage Wheeler Cheam  | Cory Silbernagel                           | 16                      | 29             | 43             | \$14,900                         | 2.9%                  | 50%                  |
| Royal LePage Wheeler Cheam  | Patrick Vale                               | 13                      | 42             | 63             | \$14,900                         | 4.3%                  | 75%                  |
| Royal Lepage Wheeler Cheam  | Steve Mainse                               | 23                      | 48             | 60             | \$9,700                          | 2.6%                  | 45%                  |
| Royal LePage-Coronation Park SRS Panorama Realty Sutton Group - Showplace Rity                    | Les Wellman                                | 47                      | 52             | 96             | \$9,650                          | 16.8%                 | 61%                  |
|   | Nav Khangura                               | 13                      | 53             | 43             | \$19,900                         | 3.2%                  | 61%                  |
|   | Shannon Babcock                            | 14                      | 79             | 97             | \$10,500                         | 6.4%                  | 59%                  |
| Sutton Group - Showplace Rity   | Diane Lothian                              | 10                      | 89             | 90             | \$17,450                         | 7.0%                  | 64%                  |
| Sutton Group-West Coast (W.R.   | Gary McGratten                             | 17                      | 38             | 62             | \$16,950                         | 3.2%                  | 35%                  |
| Sutton Group-West Coast Realty<br>Sutton Group-West Coast Realty<br>Sutton Grp West Coast (VanCam | Jag Sidhu<br>Heather Liu PREC*             | 13<br>17<br>12          | 18<br>43<br>47 | 26<br>54<br>61 | \$14,900<br>\$15,000<br>\$78,000 | 2.8%<br>2.7%<br>8.0%  | 75%<br>59%<br>52%    |
| Sutton-Premier Realty Sutton-Premier Realty Sutton-Premier Realty                                 | Kuljit Minhas                              | 12                      | 17             | 38             | \$28,000                         | 5.2%                  | 60%                  |
|   | Emily Oh                                   | 49                      | 35             | 42             | \$27,000                         | 4.0%                  | 64%                  |
|   | Sandy Jhand                                | 11                      | 63             | 65             | \$34,000                         | 4.9%                  | 76%                  |
| Top Producers Realty Ltd. Top Producers Realty Ltd.   | Mindy McPherson                            | 70                      | 56             | 94             | \$18,900                         | 4.9%                  | 54%                  |
|   | Bob McLean                                 | 15                      | 78             | 93             | \$24,800                         | 5.5%                  | 52%                  |