

| Vancouver Top 5% Real Estate Performance 2012 | | | | | | | |
|---|-------------------------|----------------------|------------|-------------|-----------------|------------|-------------------|
| Sales | | | | | | | |
| (Attached and Detached excluding new) | | | | | | | |
| Company | Agent | Sales SFR >2 yrs D&A | DOM Median | DOM Average | Discount Median | Discount % | Expiries % of D&A |
| RE/MAX Austin Kay Realty | Austin Kay | 85 | 26 | 35 | \$21,400 | 4.53% | 53.7% |
| RE/MAX Advantage Realty | Dave Valleei PREC* | 76 | 22 | 33 | \$12,900 | 3.00% | 43.3% |
| RE/MAX Progroup Realty | Fraser W. Elliott PREC* | 68 | 56 | 66 | \$15,900 | 3.02% | 40.0% |
| RE/MAX LifeStyles Realty | Ron Antalek PREC* | 67 | 64 | 72 | \$15,000 | 4.10% | 55.1% |
| RE/MAX Select Properties | Paul Eviston | 66 | 13 | 23 | \$0 | 0.00% | 16.7% |
| Sutton Grp - Winnie Lam & Assoc | Winnie Lam | 65 | 44 | 59 | \$38,000 | 4.37% | 73.6% |
| RE/MAX Westcoast | Shafik Ladh | 64 | 38 | 62 | \$27,350 | 5.45% | 60.9% |
| RE/MAX Central | Doris Gee | 63 | 45 | 53 | \$25,000 | 5.08% | 49.6% |
| Faith Wilson Group | Faith Wilson | 54 | 28 | 41 | \$28,644 | 3.95% | 42.6% |
| Royal LePage - Brookside Rlty. | Danny Gerbrandt | 54 | 36 | 46 | \$14,000 | 3.31% | 58.5% |
| Re/MAX Metro Realty | Ruth Chuang PREC* | 53 | 7 | 14 | \$4,000 | 0.84% | 40.4% |
| RE/MAX Sabre Realty Group | Phillip Haig | 53 | 15 | 32 | \$9,900 | 1.80% | 36.6% |
| RE/MAX Westcoast | Patti L. Martin PREC* | 50 | 44 | 51 | \$26,950 | 5.78% | 42.0% |
| WESTSIDE Tom Gradecak Realty | Tom Gradecak | 49 | 21 | 29 | \$128,000 | 4.61% | 40.9% |
| Keller Williams Elite Realty | Juliana Valleei | 49 | 17 | 46 | \$10,000 | 1.56% | 57.8% |
| RE/MAX All Points Realty Grp. | Sheila Francis | 47 | 26 | 36 | \$9,900 | 2.81% | 44.3% |
| Macdonald Realty Ltd. | Lorne Goldman PREC* | 46 | 31 | 53 | \$47,500 | 5.50% | 56.6% |
| RE/MAX City Realty | Terry Eng PREC* | 45 | 15 | 24 | \$5,000 | 0.70% | 37.8% |
| Dexter Associates Realty | Marty Pospischil | 44 | 11 | 20 | \$18,000 | 2.51% | 27.4% |
| Sutton Grp-West Coast Realty | Geoff Jarman PREC* | 44 | 44 | 82 | \$25,900 | 3.70% | 31.3% |
| Royal LePage Coronation West | Jeff Golding | 43 | 23 | 36 | \$9,900 | 2.68% | 31.3% |
| Virani Real Estate Advisors | Karim Virani | 40 | 54 | 68 | \$74,850 | 6.74% | 73.2% |
| Sotheby's Int'l Realty Canada | Julia Lau PREC* | 39 | 20 | 48 | \$40,000 | 2.91% | 74.3% |
| Royal Pacific Realty Corp. | Winnie Y. Chung PREC* | 39 | 55 | 69 | \$130,000 | 6.32% | 75.1% |
| Angell Hasman (E.Christiansen) | Eric Christiansen | 38 | 36 | 54 | \$30,500 | 4.01% | 50.0% |
| RE/MAX Real Estate Services | Sayo Nickerson PREC* | 37 | 7 | 15 | \$4,900 | 0.99% | 38.7% |
| RE/MAX Westcoast | Lynda L. Terborg PREC* | 37 | 29 | 37 | \$21,800 | 3.23% | 47.1% |
| RE/MAX Westcoast | Patsy Hui | 36 | 19 | 30 | \$18,000 | 2.44% | 70.5% |
| RE/MAX Rossetti Realty | Tony Rossetti | 35 | 12 | 31 | \$18,000 | 2.22% | 42.3% |
| Sutton Grp-West Coast Realty | Stephen P. Burke | 34 | 12 | 22 | \$11,950 | 2.50% | 70.0% |
| Macdonald Realty Ltd. | Clair Rockel | 34 | 20 | 32 | \$15,250 | 2.09% | 47.7% |
| RE/MAX All Points Realty Grp. | Leo Bruneau | 34 | 23 | 36 | \$10,000 | 2.26% | 32.0% |
| RE/MAX Real Estate Services | Michelle Yu PREC* | 34 | 23 | 46 | \$37,000 | 4.57% | 26.9% |
| RE/MAX Select Properties | Andrea Kavanagh PREC* | 33 | 12 | 26 | \$28,000 | 2.41% | 66.3% |
| RE/MAX Advantage Realty | Gerard Major PREC* | 33 | 18 | 27 | \$4,900 | 2.00% | 40.4% |
| Prudential Sussex Realty | Lance Phillips PREC* | 33 | 19 | 34 | \$25,000 | 3.12% | 48.5% |
| RE/MAX Select Properties | Dave Richardson | 32 | 11 | 13 | -\$12,000 | -0.65% | 40.3% |
| Sutton Group - Seafair Realty | Teri Steele | 32 | 51 | 54 | \$18,950 | 3.71% | 34.7% |
| Angell Hasman (Malcolm Hasman) | Malcolm Hasman | 32 | 57 | 76 | \$323,000 | 8.13% | 42.9% |
| One Percent Realty Ltd. | Robert (Quinn) Lee PR | 31 | 29 | 40 | \$13,900 | 2.70% | 41.5% |
| RE/MAX Dodi Thorhaug Realty | Dodi Thorhaug | 31 | 38 | 57 | \$11,000 | 2.34% | 45.6% |
| RE/MAX Progroup Realty (Del) | Christina Watts | 31 | 19 | 79 | \$29,000 | 3.04% | 55.4% |
| Prud.Sussex Rlty-John Jennings | John Jennings | 30 | 25 | 33 | \$84,750 | 5.79% | 59.2% |
| RE/MAX Progroup Realty | Richard W. Lowe PREC* | 30 | 34 | 53 | \$24,950 | 4.44% | 57.2% |
| oneflatfee.ca | Mayur Arora | 30 | 39 | 77 | \$17,950 | 3.01% | 21.1% |
| RE/MAX Sabre Realty Group | Scott W. Johnson | 29 | 30 | 35 | \$13,900 | 2.74% | 23.7% |
| Sutton Centre Realty | Eddie T. Yan | 29 | 19 | 36 | \$13,000 | 2.34% | 58.0% |
| RE/MAX Results Realty | Theresa Gold | 29 | 29 | 40 | \$11,900 | 3.59% | 54.0% |
| One Percent Realty Ltd. | Betty L. Fricker | 29 | 39 | 47 | \$19,000 | 3.50% | 57.7% |
| RE/MAX Crest Realty [NVan] | Rob Montgomery | 28 | 13 | 27 | \$12,450 | 1.74% | 54.8% |
| RE/MAX Andrew Hasman | Andrew M. Hasman | 28 | 20 | 31 | \$49,000 | 4.05% | 47.2% |
| Royal LePage Northshore | Monet Tyler PREC* | 28 | 18 | 40 | \$7,625 | 1.58% | 54.5% |
| RE/MAX Westcoast | Eric H. Wolf | 28 | 42 | 48 | \$25,250 | 2.72% | 51.7% |
| RE/MAX Real Estate Services | Robert N. Crowe PREC* | 26 | 23 | 39 | \$8,500 | 1.84% | 73.1% |
| Sutton Group - Seafair Realty | Anne Piche | 26 | 44 | 50 | \$24,500 | 4.84% | 31.6% |
| Prud. Sussex Rlty- Soprovich | Jason Soprovich | 26 | 54 | 65 | \$143,000 | 6.48% | 52.6% |
| Sotheby's Int'l Rlty Can(NVan) | Clive Benjfield | 25 | 16 | 21 | \$9,500 | 0.87% | 60.3% |
| Sutton Grp-West Coast Realty | James Garbutt PREC* | 25 | 22 | 33 | \$10,000 | 2.33% | 40.5% |
| Royal LePage Coronation West | Cindy E. Gering | 25 | 34 | 37 | \$10,000 | 3.13% | 50.9% |
| One Percent Realty Ltd. | John Carlson | 25 | 38 | 44 | \$13,900 | 2.40% | 41.9% |
| Royal LePage Coronation West | Willi B. Isaak | 25 | 30 | 61 | \$10,000 | 3.89% | 31.7% |
| Century 21 In Town Realty | Michael Stewart PREC* | 24 | 18 | 23 | \$9,100 | 2.28% | 29.4% |
| One Percent Realty Ltd. | Barbara A. Fleisher | 24 | 24 | 32 | \$19,150 | 1.53% | 48.9% |
| Sutton Grp-West Coast (Brdwy) | Rick Stonehouse PREC* | 24 | 23 | 32 | \$12,556 | 2.45% | 48.9% |
| Macdonald Realty Ltd. | Patricia Houlihan PREC* | 24 | 28 | 35 | \$44,350 | 4.85% | 36.8% |
| RE/MAX Masters Realty | Edith Chan PREC* | 24 | 19 | 35 | \$181,500 | 7.41% | 43.8% |
| Sutton Grp-West Coast (Brdwy) | Rob Joyce | 24 | 28 | 39 | \$10,950 | 3.54% | 60.8% |
| RE/MAX Masters Realty | Debra Porteous | 24 | 34 | 42 | \$61,500 | 6.03% | 63.1% |
| RE/MAX Crest Realty | Ralph L. Maglieri | 23 | 5 | 13 | \$9,000 | 1.48% | 46.0% |
| Dexter Associates Realty | Lisa MacIntosh PREC* | 23 | 11 | 20 | \$3,000 | 0.31% | 25.8% |
| Dexter Associates Realty | Carole Lieberman PREC* | 23 | 11 | 22 | \$5,900 | 1.39% | 30.3% |
| Prudential Sussex-Iain Edmonds | Iain Edmonds | 23 | 10 | 24 | \$9,900 | 1.63% | 34.3% |
| Dexter Associates Realty | Sheila O'Brien PREC* | 23 | 16 | 33 | \$30,000 | 5.54% | 25.0% |
| Rennie & Associates Realty | Danny Chow PREC* | 23 | 17 | 34 | \$20,900 | 3.96% | 43.9% |
| RE/MAX All Points Realty PtMdy | Elaine Benson | 23 | 21 | 34 | \$15,000 | 3.10% | 59.4% |
| Prudential Sterling Realty | Peter A. Gain | 23 | 25 | 44 | \$9,900 | 3.01% | 43.2% |
| Prudential Sussex Realty(WVan) | Brook H. Smeaton PREC* | 23 | 28 | 46 | \$170,000 | 4.74% | 41.0% |
| Macdonald Realty Ltd. (MplRd) | Mike Huber | 23 | 58 | 76 | \$14,800 | 3.48% | 47.7% |
| RE/MAX Select Properties | Gabe Bandel PREC* | 22 | 12 | 17 | \$7,450 | 0.85% | 63.8% |
| Prudential Sterling Realty | Gordon Axipier | 22 | 14 | 26 | \$20,950 | 2.94% | 21.4% |
| RE/MAX Crest Realty Westside | Adriaan Schipper | 22 | 27 | 31 | \$11,200 | 2.95% | 50.0% |
| RE/MAX Advantage Realty | Roland Kaulfuss PREC* | 22 | 23 | 34 | \$21,050 | 3.45% | 18.5% |
| RE/MAX All Points Realty Grp. | Wayne M. Dick | 22 | 22 | 34 | \$17,050 | 2.04% | 70.7% |
| Coldwell Banker City Centre | Douglas Soo PREC* | 22 | 33 | 40 | \$7,900 | 1.84% | 75.8% |
| Sutton Grp West Coast (VanCam) | Bob Chaney | 22 | 33 | 45 | \$29,950 | 5.55% | 78.2% |
| Royal LePage - Brookside Rlty. | Don Pearce | 22 | 32 | 48 | \$14,950 | 2.46% | 31.3% |
| Sutton Grp-West Coast Realty | Herb Johnstone | 22 | 29 | 51 | \$19,900 | 3.73% | 17.9% |
| Re/Max Metro Realty | Ken Chan | 22 | 27 | 58 | \$34,900 | 5.46% | 41.0% |
| Royal LePage Regency Realty | Jurgen Geffke | 22 | 36 | 73 | \$28,500 | 4.48% | 52.1% |
| RE/MAX Sabre Realty Group | Gregory S. Thornton | 21 | 14 | 19 | \$7,900 | 2.47% | 48.8% |
| Prudential Sussex Realty | Jasmine Botto PREC* | 21 | 16 | 22 | \$10,000 | 1.28% | 61.8% |
| Prudential Sussex Realty(WVan) | Patrick J. O'Donnell PR | 21 | 15 | 23 | \$10,000 | 1.39% | 44.7% |
| Bel-Air Realty Group Ltd. | Gino L. Muonio PREC* | 21 | 17 | 26 | \$19,000 | 4.18% | 61.8% |
| RE/MAX Sabre Realty Group | Brenda P. Cheng | 21 | 19 | 31 | \$14,900 | 2.25% | 36.4% |
| RE/MAX City Realty | Lester Lin | 21 | 28 | 37 | \$25,500 | 4.75% | 58.2% |
| Sutton Grp-West Coast (Brdwy) | Joe Chan | 21 | 32 | 37 | \$15,000 | 3.73% | 38.2% |
| RE/MAX Crest Westside (VanW7) | Douglas K. Lee PREC* | 21 | 30 | 40 | \$14,900 | 3.37% | 61.4% |
| RE/MAX Progroup Realty | Aileen Nuguer PREC* | 21 | 19 | 41 | \$11,900 | 1.77% | 79.5% |
| Macdonald Realty Westmar | Janet L. Downey | 21 | 22 | 42 | \$20,800 | 6.00% | 41.7% |
| RE/MAX Real Estate Services | Michael A. Uy PREC* | 21 | 27 | 43 | \$11,900 | 3.50% | 32.3% |
| RE/MAX LifeStyles Realty | Art Neufeld PREC* | 21 | 35 | 44 | \$12,000 | 3.06% | 46.2% |
| RE/MAX Central | Carolyn Blum | 21 | 28 | 45 | \$19,900 | 4.76% | 25.5% |
| Royal LePage Coronation West | Brian Lamb | 21 | 41 | 45 | \$11,900 | 2.71% | 37.1% |
| Royal LePage - Brookside Rlty. | Randy Delair | 21 | 29 | 47 | \$12,900 | 3.07% | 56.8% |
| Macdonald Realty Westmar | William S. Chan | 21 | 30 | 50 | \$28,000 | 3.95% | 68.4% |
| RE/MAX LifeStyles Rlty(PtMdw) | Helen Gambling | 21 | 43 | 51 | \$14,900 | 4.05% | 16.0% |
| One Percent Realty North Shore | Andrew Reid | 21 | 32 | 53 | \$28,000 | 3.69% | 61.5% |
| RE/MAX Sabre Realty Group | Jeff Shapka | 21 | 33 | 55 | \$14,000 | 3.85% | 18.5% |
| Sutton Grp-West Coast Realty | Stella Price PREC* | 21 | 62 | 72 | \$24,000 | 5.09% | 57.1% |
| Macdonald Realty - Manyeey Lui | Manyeey Lui | 21 | 52 | 76 | \$98,000 | 6.13% | 27.6% |
| RE/MAX David Campbell Realty | David J. Campbell | 20 | 7 | 15 | \$3,250 | 0.52% | 35.5% |
| RE/MAX Crest Realty [NVan] | Laura S. Clarke | 20 | 8 | 20 | \$12,900 | 1.49% | 31.0% |
| RE/MAX Select Properties | Patrick Weeks PREC* | 20 | 13 | 27 | \$10,450 | 2.20% | 23.1% |
| Macdonald Realty Ltd. | Tim Slater PREC* | 20 | 8 | 29 | \$950 | 0.10% | 28.6% |
| RE/MAX Advantage Realty | Donna Tays | 20 | 11 | 29 | \$8,400 | 2.07% | 47.4% |
| RE/MAX Central | James P. Hampton PREC* | 20 | 26 | 35 | \$8,400 | 2.04% | 28.6% |
| RE/MAX 2000 Realty | Gary Shepherd - PREC* | 20 | 21 | 35 | \$6,250 | 2.38% | 66.7% |
| Keller Williams Elite Realty | Josh Bath | 20 | 32 | 43 | \$14,950 | 4.51% | 66.1% |
| Sutton Grp West Coast (Van49) | Gary T. Owens PREC* | 20 | 33 | 44 | \$38,800 | 5.08% | 57.4% |
| RE/MAX Select Properties | Danny Deng PREC* | 20 | 30 | 48 | \$95,000 | 5.30% | 42.9% |
| RE/MAX All Points Realty Grp. | Deborah L. Christie | 20 | 51 | 49 | \$9,950 | 2.94% | 31.0% |
| RE/MAX Crest Realty | Satnam T. Sidhu PREC* | 20 | 52 | 58 | \$12,650 | 4.87% | 41.2% |
| Sutton Centre Realty | Brian Kim | 20 | 29 | 61 | \$27,900 | 4.85% | 74.7% |
| RE/MAX Masters Realty | Sam McCall PREC* | 20 | 31 | 66 | \$20,000 | 3.30% | 4.8% |
| Park Georgia Realty Ltd.(Coq) | Tracey L. Davies | 20 | 54 | 75 | \$20,400 | 3.31% | 35.5% |
| Macdonald Realty Audrey Chua | Audry C. Chua | 20 | 77 | 86 | \$230,000 | 9.31% | 32.0% |
| RE/MAX Crest Realty Westside | Garrett Robinson PREC* | 19 | 15 | 18 | \$5,000 | 1.74% | 45.7% |
| RE/MAX All Points Realty PtMdy | Candace M. Cappellari | 19 | 13 | 22 | \$7,400 | 1.70% | 26.9% |
| Royal LePage Coronation West | Leah L. Baynes-Bettge | 19 | 24 | 30 | \$8,000 | 1.79% | 76.9% |
| Coldwell Banker Westburn Rlty. | Keenan Neilly PREC* | 19 | 22 | 32 | \$8,100 | 2.95% | 65.5% |
| RE/MAX Ken Leong | Ken Leong | 19 | 24 | 32 | \$24,000 | 3.23% | 34.5% |
| RE/MAX Westcoast | Lynn Sakai-Boden PREC* | 19 | 25 | 35 | \$18,000 | 2.67% | 49.1% |
| RE/MAX Central [BbyHst] | Joe Sorrenti PREC* | 19 | 17 | 37 | \$11,000 | 2.99% | 32.1% |
| RE/MAX Crest Westside (VanW7) | Scott W. Warren | 19 | 14 | 41 | \$10,000 | 2.89% | 42.4% |
| Coldwell Banker Tri-Tel Realty | Jeff Bright | 19 | 26 | 45 | \$9,800 | 2.81% | 25.9% |
| Coldwell Banker Tri-Tel Realty | Ralph Telep | 19 | 33 | 51 | \$14,900 | 4.58% | 53.7% |
| Sutton Group - Seafair Realty | Scott D. Walker PREC* | 19 | 34 | 51 | \$21,500 | 3.05% | 48.6% |
| Sutton Grp-West Coast Realty | Daniel Yang PREC* | 19 | 21 | 54 | \$23,000 | 3.56% | 26.9% |
| Sutton Grp West Coast (VanCam) | Melissa Wu PREC* | 19 | 49 | 58 | \$53,000 | 5.24% | 65.6% |
| Macdonald Realty Ltd. | Keith E. Roy | 18 | 14 | 16 | \$9,500 | 2.24% | 55.8% |
| Prudential Sussex Ry-Al Sutton | Al Sutton | 18 | 10 | 21 | \$10,400 | 3.24% | 40.0% |
| RE/MAX Crest Westside (VanW7) | Gary Serra | 18 | 14 | 22 | \$7,150 | 1.93% | 17.4% |
| Prudential Sussex Realty(WVan) | Julie K. Miller PREC* | 18 | 14 | 22 | \$6,000 | 1.41% | 31.0% |
| Coldwell Banker - Perra Realty | Kevin Perra | 18 | 15 | 25 | -\$4,400 | -0.71% | 68.2% |
| Sutton Grp-West Coast Realty | Darcy McClary | 18 | 14 | 26 | \$11,500 | 2.25% | 18.2% |
| Macdonald Realty Westmar | Julie J. Wei PREC* | 18 | 19 | 29 | \$19,500 | 3.20% | 51.4% |
| Assist2Sell Buyers & Sellers | Sandy Longridge | 18 | 21 | 31 | \$7,900 | 2.24% | 18.2% |
| RE/MAX Central | Sophia Gee | 18 | 11 | 31 | \$17,450 | 3.48% | 37.5% |
| Macdonald Realty Westmar | Stevie Buchsbaum | 18 | 20 | 33 | \$18,800 | 3.26% | 41.9% |
| Sutton Grp West Coast (VanCam) | Rimpy Hothi | 18 | 26 | 42 | \$22,900 | 3.25% | 52.2% |
| RE/MAX All Points Realty Grp. | Kelley Law | 18 | 39 | 48 | \$14,950 | 4.97% | 39.6% |
| RE/MAX Crest Westside (VanW7) | Les Twarog | 18 | 41 | 56 | \$19,900 | 3.40% | 40.0% |
| Angell Hasman & Assoc.Rlty.Ltd | Karim Bhatia | 18 | 48 | 59 | \$52,000 | 4.84% | 41.9% |
| RE/MAX All Points Realty Grp. | Christopher J. Neely | 18 | 62 | 66 | \$14,500 | 4.28% | 35.7% |
| RE/MAX Crest Realty | Kasha Riddle PREC* | 17 | 10 | 26 | \$16,000 | 2.97% | 41.9% |
| RE/MAX Sabre Realty Group | Alan C. Eagleton | 17 | 13 | 27 | \$19,900 | 3.98% | 60.8% |
| Sutton Grp-West Coast (Brdwy) | Mario Felicella | 17 | 13 | 30 | \$28,000 | 2.86% | 56.4% |
| RE/MAX Select Realty | Karel Palla PREC* | 17 | 21 | 32 | \$14,900 | 2.83% | 41.4% |
| Sotheby's Int'l Realty Canada | Jason Jennings PREC* | 17 | 20 | 36 | \$70,000 | 4.53% | 32.0% |
| One Percent Realty Ltd. | David Chan PREC* | 17 | 44 | 39 | \$11,900 | 3.19% | 73.0% |
| RE/MAX Sandy So Realty | Sandy So | 17 | 20 | 43 | \$15,000 | | |